# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K/A

(Amendment No. 1)

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of report (Date of earliest event reported): August 7, 2018

# **BRUNSWICK**

# **BRUNSWICK CORPORATION**

(Exact Name of Registrant Specified in Charter)

(EX	act Name of Registrant Specified in Chart	er)
Delaware	001-01043	36-0848180
(State or Other Jurisdiction of		
Incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)
26125 N. Riverwoods Blvd., Suite 500, Met	tawa,	
Illinois	<u> </u>	60045-3420
(Address of Principal Executive Office	s)	(Zip Code)
Registrant's (	telephone number, including area code: (84 N/A	17) 735-4700
(Former Na	me or Former Address, if Changed Since I	ast Report)
Check the appropriate box below if the Form 8- any of the following provisions:	-K filing is intended to simultaneously satisfy	the filing obligation of the registrant under
	Rule 425 under the Securities Act (17 CFR 23	
Soliciting material pursuant to Rule 14	4a-12 under the Exchange Act (17 CFR 240.1	
	pursuant to Rule 14d-2(b) under the Exchange pursuant to Rule 13e-4(c) under the Exchange	
Indicate by check mark whether the registrant i (§230.405 of this chapter) or Rule 12b-2 of the		
Emerging growth company □		
If an emerging growth company, indicate by ch complying with any new or revised financial ac		

#### **EXPLANATORY NOTE**

Brunswick Corporation, a Delaware corporation, (the Company) filed a Current Report on Form 8-K (the Original Form 8-K) dated August 7, 2018, to report, among other things, the consummation of its previously announced acquisition (the Acquisition) of the Global Marine Business (the Global Marine Business) of Power Products Holdings, LLC (Power Products). This Amendment No. 1 to the Original Form 8-K amends and supplements Item 9.01 of the Original Form 8-K to include the historical audited financial statements of Power Products and the unaudited pro forma condensed combined financial information of the Company pursuant to Items 9.01(a) and 9.01(b) of Form 8-K that were excluded from the Original Form 8-K in reliance on the instructions to such items. Except as stated in this Explanatory Note, no other information contained in the Original Form 8-K is amended or supplemented.

### Item 9.01 Financial Statements and Exhibits.

(a) Financial Statements of Business Acquired

The financial statements for Power Products required by Item 9.01(a) of Form 8-K are attached as Exhibit 99.1 to this Amendment No. 1 to the Original Form 8-K and incorporated herein by reference.

(b) Pro Forma Financial Information

The pro forma financial information for Power Products required by Item 9.01(b) of Form 8-K is attached as Exhibit 99.2 to this Amendment No. 1 to the Original Form 8-K and incorporated herein by reference.

(d) Exhibits

	(d)	Exhibits
Exhibit Number		Description
<u>23.1</u>		Consent of RSM US LLP, independent auditor
<u>99.1</u>		Audited Consolidated Financial Statements of the Global Marine Business of Power Products Holdings, LLC as of and for the nine months ended May 31, 2018, and the related notes thereto
99.2		Unaudited Pro Forma Condensed Combined Financial Information of Brunswick Corporation as of and for the six-months ended June 30, 2018, and for the twelve-months ended December 31, 2017, and the related notes thereto

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: October 1, 2018 BRUNSWICK CORPORATION

By: /s/ Daniel J. Tanner

Name: Daniel J. Tanner

Title: Vice President and Controller

# **Consent of Independent Auditor**

We consent to the incorporation by reference in the Registration Statements No. 333-213509 on Form S-3 and No. 333-27157, 333-112877, 333-112878, 333-112880, 333-136087, 333-159073, and 333-195837 on Form S-8, as amended, of Brunswick Corporation, of our report dated October 1, 2018, relating to the financial statements of the Global Marine Business of Power Products Holdings, LLC (Power Products), appearing in this Current Report on Form 8-K/A of Brunswick Corporation.

Milwaukee, Wisconsin October 1, 2018

# Global Marine Business of Power Products Holdings, LLC

(A Carve-out of Certain Operations of Power Products Holdings, LLC)

Financial Statements May 31, 2018

# **Contents**

Independent auditor's report	1
Financial statements	
Balance sheet	2
Statement of operations	3
Statement of comprehensive income	4
Statement of changes in members' capital	5
Statement of cash flows	6-7
Notes to financial statements	8-23

#### **Independent Auditor's Report**

Board of Directors Global Marine Business of Power Products Holdings, LLC

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Global Marine Business of Power Products Holdings, LLC (the Company), which comprise the balance sheet as of May 31, 2018, the related statements of income, comprehensive income, changes in members' equity and cash flows for the period from September 1, 2017 through May 31, 2018, and the related notes to the financial statements (collectively, the financial statements).

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Global Marine Business of Power Products Holdings, LLC as of May 31, 2018, and the results of its operations and its cash flows for the period from September 1, 2017 through May 31, 2018, in accordance with accounting principles generally accepted in the United States of America.

/S/ RSM US LLP

Milwaukee, Wisconsin October 1, 2018

Balance Sheet May 31, 2018 (Dollar amounts in thousands)

# Assets

Current assets:		
Cash and cash equivalents	\$	25,681
Trade receivables, net		37,008
Inventories		51,632
Prepaid expenses and other current assets		4,045
Total current assets		118,366
Property, plant and equipment, net		11,594
Goodwill		158,150
Other intangible assets, net		158,117
Other long-term assets		140
		_
Total assets	\$	446,367
Liabilities and Members' Capital		
Liabilities:		
Accounts payable	\$	21,695
Accrued compensation expenses		7,239
Current maturities of long-term debt, net		4,504
Income taxes payable		2,307
Accrued interest		2,976
Warranty liability		2,459
Accrued rebates		2,453
Other current liabilities		3,590
Total current liabilities		47,223
Long-term liabilities:		
Long-term debt, less current maturities, net		125 706
Other long-term liabilities		435,706 64
Deferred taxes		14,045
Total long-term liabilities		449,815
1 otal long-term natimities		449,013
Total mambage? capital		(50 671)
Total members' capital		(50,671)
Total liabilities and members? ec-ital		116.267
Total liabilities and members' capital	<u>\$</u>	446,367

See notes to financial statements.

Statement of Operations Period from September 1, 2017 through May 31, 2018 (Dollar amounts in thousands)

Net sales Cost of goods sold	179,670 102,406
	107.406
Gross profit	77,264
	77,201
Operating expenses	39,786
Amortization of intangible assets	13,331
Operating expenses	53,117
Operating income	24,147
Other expense:	
Interest expense	(20,907)
Other income, net	(51)
Other expense	(20,958)
Income before income taxes	3,189
Income tax benefit	1,922
Net income \$	5,111
See notes to financial statements.	

3

Statement of Comprehensive Income Period from September 1, 2017 through May 31, 2018 (Dollar amounts in thousands)

Net income	\$ 5,111
Other comprehensive loss net of tax	
(where applicable):	
Foreign currency translation adjustments	(2,371)
Comprehensive income	\$ 2,740
See notes to financial statements.	

Statement of Changes in Members' Capital Period from September 1, 2017 through May 31, 2018 (Dollar amounts in thousands)

			Accumulated							
								Other		Total
	N	1embers'	A	ccumulated	Int	ercompany	Co	omprehensive	I	Members'
	Co	ntributions		Deficit	I	nvestment		Income		Capital
Balance, August 31, 2017	\$	152,645	\$	(19,387)	\$	(108,967)	\$	9,593	\$	33,884
Members' distribution		-		(1,341)		-		-		(1,341)
Intercompany investment - King acquisition		-		-		(85,954)		-		(85,954)
Other comprehensive loss		-		-		-		(2,371)		(2,371)
Net income		-		5,111		-		-		5,111
				_		_				
Balance, May 31, 2018	\$	152,645	\$	(15,617)	\$	(194,921)	\$	7,222	\$	(50,671)

See notes to financial statements.

# Statement of Cash Flows Period from September 1, 2017 through May 31, 2018 (Dollar amounts in thousands)

Cash flows from operating activities:		
Net income	\$	5,111
Adjustments to reconcile net income to net cash provided by operating activities:		,
Non-cash items:		
Depreciation		2,348
Amortization of other intangible assets		13,331
Deferred income tax		(2,989)
Amortization of debt issuance costs		1,351
Changes in operating assets and liabilities, net of effects of acquired business:		
Trade receivables		(9,278)
Inventories		(3,253)
Prepaid expenses and other		(47)
Accounts payable		(3)
Accrued expenses		2,500
Income tax payable		1,030
Net cash provided by operating activities		10,101
Cash flows from investing activities:		
Purchases of equipment		(1,383)
Proceeds from intercompany investment		7,511
Cash paid for business acquisition		(102,653)
Net cash used in investing activities		(96,525)
<u> </u>		
Cash flows from financing activities:		
Proceeds from long-term borrowings		90,000
Payments on long-term borrowings		(2,252)
Payment for deferred financing costs		(51)
Cash distributions		(1,341)
Net cash provided by financing activities		
		86,356
Effect of foreign exchange rates on cash		(77)
		(1.1.2)
Net decrease in cash and cash equivalents		(145)
Cash and cash equivalents:		
Beginning		25,826
Ending	\$	25,681
	Ψ	
Supplemental disclosures of cash flow information:		
Cash paid for interest	\$	20,773
	Φ	
Cash paid for income taxes, net of refunds	\$	1,116

See notes to financial statements.

Notes to Financial Statements (Dollar Amounts in Thousands)

#### Note 1. Background and Nature of Operations

On May 18, 2018, Power Products Holdings, LLC, a Delaware limited liability company, (the Company) entered into a non-binding proposal, providing for the sale of the Company, with Brunswick Corporation (Buyer). The Buyer intends to purchase the Company, including the associated entities of the Global Marine Business (the Marine Business), however, excluding the Electrical, Construction and Maintenance Business (the Excluded Entities) which will be spun-off into a new legal entity. On May 23, 2018, the Company and the Buyer entered into an exclusivity agreement in which the Company cannot knowingly facilitate any Alternative Proposal.

These financial statements and related notes cover the period September 1, 2017 through May 31, 2018 (the Short Year). The financial statements include the historical accounts of the Company, including the Marine Business and excluding the Excluded Entities. The Company sells its products through a combination of distributors, direct sales personnel and manufacturers' representatives. The Company sells products which include electrical components and systems for the harsh environment and marine markets under the Ancor, Marinco, Guest, Mastervolt, Professional Mariner, Blue Sea Systems, Lenco Marine, Progressive Industries and BEP Marine brand names. These products are primarily sold to various customers in the industrial, marine, power generation, and retail markets, including West Marine, Land N Sea and Bass Pro. The Mastervolt business offers products including batteries, generators, battery chargers, inverters, display panels, wiring and fully integrated systems to the global marine market.

#### Note 2. Basis of Preparation

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP) from accounting records of the Company using the historical results of operations and historical cost basis of the assets and liabilities of the Company, excluding the Excluded Entities. These financial statements have been prepared solely to demonstrate its historical results of operations, financial position and cash flows for the indicated periods under the Company's management.

All intercompany balances and transactions within the Company have been eliminated in the financial statements. Transactions and balances between the Company and the Excluded Entities are reflected as related party transactions within these financial statements.

Related party transactions between the Company and the Excluded Entities are considered to be settled for cash in the statement of cash flows of the Company in the same period as reported by the Company. The total net effect of the settlement of these related party transactions is reflected in the statement of cash flows as an investing activity and in the balance sheet within members' capital. Net Intercompany Investment represents the Company's cumulative earnings (loss) as adjusted for cash distributions to and cash contributions from the Company.

### Note 3. Allocation of Certain Costs and Expenses

The historical costs and expenses reflected in the financial statements include an allocation for certain corporate and shared service functions historically provided by the Company, including, but not limited to, executive oversight, finance, legal, human resources, employee related costs including compensation, bonus and other benefits for corporate and shared employees, occupancy, information technology and other shared services.

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 3. Allocation of Certain Costs and Expenses (Continued)

Management believes the assumptions and allocations underlying the financial statements are reasonable. The expenses and cost allocations have been determined on a basis considered by the Company to be a reasonable reflection of the utilization of services provided to or the benefit received by the Company, excluding the Excluded Entities, during the period presented relative to the total costs incurred by the Company. However, the amounts recorded for these transactions and allocations are not necessarily representative of the amount that would have been reflected in the financial statements had the Company been an entity that operated independently of the Excluded Entities. Consequently, future results of operations of the Company will include costs and expenses that may be materially different from the Company's historical results of operations, financial position and cash flows. Accordingly, the financial statements for this period are not indicative of the Company's future results of operations, financial position and cash flows.

The amounts allocated to the Company for the Short Year ended May 31, 2018, were as follows:

Allocated Expenses

Anotated Expenses	
Cost of goods sold	\$ 1,064
Selling, general and administrative expenses	9,007
Outside interest	20,435
Income taxes	86
Intercompany interest, royalties and dividends	(4,916)
Other income, net	 83
Total allocated expenses	\$ 25,759

#### Note 4. Summary of Significant Accounting Policies

Geographic sales: The Company operates facilities primarily in North America, Europe and New Zealand. The Company's geographic net sales were as follows:

	Short Year Ended
	May 31, 2018
	Net Sales
North America	\$ 137,625
Europe	33,390
Europe Asia Pacific	8,655
Total	\$ 179,670

**Comprehensive income**: Comprehensive income is defined as the change in equity of a company enterprise from non-member transactions impacting members' capital, which is not included in the statement of operations and is reported as a separate component of members' capital. Comprehensive income is comprised of the recognition of the foreign currency translation adjustment in the amount of \$2.4 million at May 31, 2018.

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 4. Summary of Significant Accounting Policies (Continued)

**Use of estimates**: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (US GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Foreign currency and foreign operations: The financial statements of certain foreign subsidiaries are translated to U.S. dollars using the period-end exchange rate for assets and liabilities and a weighted-average exchange rate for each period for revenues and expenses. The local currency is the functional currency for the Company's foreign subsidiaries, and translation adjustments for these subsidiaries are recorded as a component of accumulated other comprehensive income in members' capital.

The Company records foreign currency transaction gains and losses in other expense, net, on the accompanying statement of operations. The Company is exposed to currency risk on sales and purchases that are denominated in a currency other than the respective functional currencies of the business entities, primarily the United States Dollar, but also the Euro, New Zealand Dollar and Mexican Peso. The Company incurred approximately \$0.034 million of foreign exchange losses during the Short Year related to such sales and purchases.

Assets located outside the United States totaled \$98.8 million at May 31, 2018.

**Revenue recognition**: The Company recognizes revenue when title and the risks and rewards of ownership are passed to the customers, generally upon shipment of products to customers. Certain of the Company's subsidiaries provide rebates to customers under the terms of various agreements. The rebate amounts are recorded as a reduction of revenue on the financial statements. Accrued customer rebates at May 31, 2018, were \$2.5 million.

Customer sales are recorded net of an allowance for returns, which is recognized as a reduction of net sales on the financial statements. The corresponding liability is recorded within other current liabilities.

Research and development costs: Research and development expenditures represent costs to discover and apply new knowledge in developing new products, processes, or in bringing about a significant improvement to an existing product or process and are expensed as incurred. Such costs incurred were \$6.1 million during the Short Year. The Company also incurs significant costs in connection with fulfilling custom orders and developing unique solutions for unique customer needs which are not included in these research and development expense totals.

**Accounting for shipping and handling costs**: The Company records costs associated with shipping its product within cost of goods sold. In addition, shipping and handling cost recovery from a sale transaction to a customer is accounted for in net sales.

Cash and cash equivalents: The Company considers all highly liquid debt instruments purchased with original maturities of 90 days or less to be cash equivalents.

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 4. Summary of Significant Accounting Policies (Continued)

**Restricted cash**: During November 2017, the Company's restricted cash balance from the sale of its Acme and Turner businesses in 2015 was released from escrow as the terms of the sales agreement were satisfied.

**Financial instruments**: The Company's financial instruments include cash and cash equivalents, trade receivables, accounts payable, accrued expenses and debt (both short and long-term). The carrying values of cash and cash equivalents, trade receivables, accounts payable and accrued expenses approximate their estimated fair values due to the short-term maturity of those instruments. The fair value of the Company's debt approximates its carrying value due to the variable interest rates and terms that are comparable with currently available financing terms. The Company has no financial instruments for which the carrying value differs materially from fair value.

**Trade receivables**: The majority of the Company's trade receivables are due from companies in the material handling, industrial and retail markets. Credit is extended based on evaluation of a customer's financial condition and collateral is generally not required. Trade receivables are generally due within 30 to 60 days and are stated at amounts due from customers net of an allowance for doubtful accounts and reserve for cash discounts, which together total \$1.2 million at May 31, 2018. Some customers have extended payment terms, none exceeding one year. Accounts outstanding longer than the contractual payment terms are considered past due.

The Company determines its allowance for doubtful accounts by considering a number of factors, including the length of time accounts receivable are past due, the Company's loss history, the customer's current ability to pay its obligation to the Company, and the condition of the general economy and industry as a whole. The Company writes off trade receivables when they become uncollectible, and payments subsequently received on such receivables are credited to the allowance for doubtful accounts.

Concentration of risk: Financial instruments that potentially subject the Company to concentrated credit risks consist primarily of cash and trade receivables. Credit risk on trade receivables is minimized as a result of the large and diverse nature of the Company's customer base. The Company places its temporary cash balances with high credit quality financial institutions. At times such balances may be in excess of insured limits. Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash deposits.

**Inventories**: Inventories are comprised of material, direct labor and manufacturing overhead, and are stated at the lower of cost or net realizable value. Inventory cost is determined using the first-in, first-out method.

The Company determines its reserve for obsolete and slow-moving inventories based on various factors, including sales history, age of inventory and expected future sales.

**Product warranty costs**: The Company generally offers its customers a standard warranty on products sold, although warranty periods may vary by product type and application. Additionally, a certain subsidiary of the Company has also sold extended warranty plans. The terms of the extended warranties primarily range between ten and twenty years with coverage that starts after the expiration of the standard warranty. The reserve for future warranty claims is based on historical claim rates and current warranty cost experience.

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 4. Summary of Significant Accounting Policies (Continued)

The following is a reconciliation of the changes in product warranty reserves for the Short Year ended May 31, 2018:

Beginning balance, August 31, 2017	\$ 4,319
Provision for newly issued warranties	(21)
Warranty payments	(1,815)
Impact of changes in foreign currency rates	 (24)
Ending balance, May 31, 2018	\$ 2,459

All costs incurred to service the warranties are charged against the warranty liability as incurred.

**Property, plant and equipment**: Property, plant and equipment are stated at cost less accumulated depreciation. Plant and equipment are depreciated on a straight-line basis over the estimated useful lives of the assets, ranging from three to seven years for machinery and equipment, three to five years for computer equipment, and five to seven years for office furniture and equipment. Leasehold improvements are amortized over the life of the related asset or the term of the lease, whichever is shorter.

Goodwill and other intangible assets: Goodwill represents the excess of the cost of an acquisition over the fair value of the Company's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill is allocated to the reporting unit expected to benefit from the synergies of the combination for the purpose of impairment testing. Goodwill is tested, at the reporting unit level, for impairment annually or if events or changes in circumstances indicate that the carrying amount may not be recoverable. Goodwill is carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. See further discussion of impairment testing under "Impairment of long-lived assets, including goodwill" below.

The Company's reporting units with significant balances of goodwill include Marine and Del City. The reporting units are aligned with the operating segments of the Company. Allocation of goodwill between reporting units was based on relative fair value at the time of acquisition.

Intangible assets are recognized only when it is probable that the expected future economic benefits attributable to the assets will accrue to the Company and the cost can be reliably measured. Intangible assets acquired separately by the Company are initially recorded at cost and those acquired in a business combination are recorded at fair value.

Customer relationships, patents and trademarks are being amortized on a straight-line basis while developed technology is being amortized over the useful economic life of the asset, over the following estimated lives:

Category	Years
Developed technology	7
Customer relationships	10
Trademarks	20
Patents	7
11	

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 4. Summary of Significant Accounting Policies (Continued)

Intangible assets are reviewed for impairment annually or if events or changes in circumstances indicate that the carrying amount may not be recoverable. See further discussion of impairment testing under "Impairment of long-lived assets, including goodwill" below.

**Impairment of long-lived assets, including goodwill:** Long-lived assets that have an indefinite useful life, for example goodwill, are not subject to amortization and are tested annually for impairment and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its fair value.

Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Recoverability of the asset is measured by comparison of the carrying amount to future undiscounted cash flows the asset is expected to generate. If such assets are considered to be impaired, the impairment to be recognized is measured as the amount by which the carrying amount of the asset exceeds the fair value. See Note 8 for a discussion of the Company's long-lived assets, including goodwill impairment tests as of May 31, 2018, and the estimates and judgments made by management in determining the fair value of the Company's reporting units.

Other current liabilities: Other current liabilities is comprised primarily of accruals for legal and other professional fees, sales commissions, freight and other accruals related to the operations of the Company.

**Deferred financing costs**: Deferred financing costs of \$8.7 million at May 31, 2018, relating to the Company's financing are being amortized on an effective interest basis over the lives of the related debt agreements. These costs are presented in the balance sheet as a direct deduction from the carrying amount of the debt liability. Amortization expense was \$1.4 million for the Short Year and is recorded in interest expense on the accompanying statement of operations. Accumulated amortization was \$2.9 million at May 31, 2018. See Note 9.

**Income taxes**: For income tax purposes, the Company is treated as a partnership. Taxable income is reported through the income tax returns of its members.

For certain wholly owned domestic and foreign C-Corp subsidiaries, deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carry forwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more-likely-than-not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. Foreign subsidiaries are subject to foreign taxes on their taxable income and file income tax returns in France, Germany, Netherlands, New Zealand and the United Kingdom. Deferred tax assets and liabilities are recorded and presented as non-current and are netted by jurisdiction.

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 4. Summary of Significant Accounting Policies (Continued)

The Company follows the accounting standard on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Company may recognize the tax benefit from an uncertain tax position only if it is more-likely-than-not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The guidance on accounting for uncertainty in income taxes also addresses de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods.

The Company files tax returns in all appropriate jurisdictions, which include a federal tax return and the State of Wisconsin return, as well as numerous other required state and international filings. The Company has no prior open tax years. When, and if applicable, potential interest and penalty costs are accrued as incurred, with expenses recognized in operating expenses in the statement of operations.

New accounting pronouncements: In December 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-20, Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers. In March 2016, the FASB issued ASU 2016-08, Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net). In April 2016, the FASB issued ASU 2016-10, Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing. In May 2016, the FASB issued ASU 2016-12, Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients. The amendments in these four ASUs provide clarification on narrow aspects of the new revenue recognition guidance and do not change the core principle of Topic 606. See discussion of ASU 2014-09 later in this section.

In November 2016, the FASB issued ASU 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*, which requires that restricted cash be included in the beginning and ending cash balances on the statement of cash flows. The amendments are effective for fiscal years beginning after December 15, 2018, and should be applied retrospectively to each period presented. The Company early adopted this standard and the changes have been reflected in the statement of cash flows in these financial statements.

In March 2016, the FASB issued ASU 2016-09, Compensation—Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting, relating to the accounting for share-based payments. Upon adoption, from a statement of income viewpoint, the new guidance will require all income tax effects of share-based awards to be recognized in the income statement when the awards vest or are settled, and allows companies an additional election in the methods to estimate forfeitures of share-based payments. It also increases the amount an employer can withhold to satisfy the employer's statutory income tax withholding obligation while still qualifying for the exception to liability classification of the share-based awards. From a statement of cash flows viewpoint, the new guidance requires that excess tax benefits be classified as an operating activity and cash paid to a tax authority when shares are withheld to satisfy the employer's statutory income tax withholdings be classified as a financing activity. This update is effective for fiscal years beginning after December 15, 2017, with early adoption permitted with any adjustments reflected as of the beginning fiscal year of adoption. The Company is currently assessing the impact of this standard on its financial statements and the timing of adoption.

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 4. Summary of Significant Accounting Policies (Continued)

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which amends the existing guidance on the accounting for leases. This guidance will require a lessee to recognize a right-to-use asset and a lease liability for both financing and operating leases, with the option of a policy election permitting an exception to this guidance for leases whose term is twelve months or less. For finance leases, the lessee will recognize interest expense and amortization of the right-of-use asset, and for operating leases the lessee will recognize a straight-line lease expense. This guidance is effective for fiscal years beginning after December 15, 2019, with early adoption permitted. The new standard must be adopted using a modified retrospective transition at the beginning of the earliest comparative period presented. The Company is currently assessing the impact of adopting this standard on its financial statements.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*. Under ASU 2014-09, an entity will recognize revenue when it transfers promised goods or services to customers in an amount that reflects what it expects in exchange for the goods or services. It also requires more detailed disclosures to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. This guidance is effective for annual periods beginning on or after December 15, 2018. The Company is currently evaluating the impact of adopting this standard.

#### Note 5. Inventories

A summary of net inventory at May 31, 2018, is as follows:

Inventories on a first-in, first-out (FIFO) basis:

Raw materials	\$ 6,031
Work-in-process	6
Finished goods (including in-transit inventory)	 45,595
	\$ 51,632

Notes to Financial Statements (Dollar Amounts in Thousands)

# Note 6. Property, Plant and Equipment

A summary of property, plant and equipment at May 31, 2018, is as follows:

Land and buildings	\$ 2,090
Machinery and equipment	8,616
Office furniture and equipment	1,345
Leasehold improvements	649
Computer, software and equipment	3,313
Vehicles	210
	16,223
Less accumulated depreciation	(4,977)
	11,246
Construction in progress	348
Property, plant and equipment	\$ 11,594

# Note 7. Other Intangible Assets

Other intangible assets consist of the following at May 31, 2018:

	Change related									
	Gross carrying		Gross carrying to foreig		to foreign		Acc	cumulated	Net	carrying
	amount		exchange		amortization		aı	nount		
Developed technology	\$	2,600	\$	63	\$	(639)	\$	2,024		
Customer relationships		163,000		3,330		(24,207)		142,123		
Trademarks		14,700		292		(1,075)		13,917		
Patents		53		-		-		53		
	\$	180,353	\$	3,685	\$	(25,921)	\$	158,117		

Amortization expense for the Short Year is \$13.3 million. Amortization expense is included in operating expenses on the accompanying statement of operations.

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 7. Other Intangible Assets (Continued)

The estimated aggregate future annual amortization of other intangible assets is as follows:

Years ending May 31,	
2019	\$ 17,762
2020	17,762
2021	17,762
2022	17,762
2023	17,762
Thereafter (weighted average remaining life 9.4 years)	69,307
	\$ 158,117

### Note 8. Goodwill

In accordance with the Company's policy to test goodwill for impairment at least annually, the Company tested goodwill allocated to the reporting units for impairment as of May 31, 2018. Goodwill from the Company was allocated to the reporting units based on the relative fair value of the units to the Company's total fair value at the time of acquisition. Management determined the consideration to be exchanged defined in the Valuation Report to be the most objective measurement of fair value of the Company. The Company's reporting units with significant balances of goodwill include Marine and Del City. The reporting units are aligned with the operating segments of the Company. The reporting units are aligned with the way the Company is managed and the way current oversight is provided. Based on the aggregate purchase price of \$910 million for the Company exceeding the Company's carrying amount of \$(56) million, there was no goodwill impairment for the period from September 1, 2017 through May 31, 2018.

# Note 9. Long-Term Debt

The Company had the following debt outstanding as of May 31, 2018:

	Deferred financing					
	Debt		costs	Net debt		
Term loan	\$ 356,398	\$	(5,652)	\$	350,746	
Subordinated debt	92,500		(3,036)		89,464	
Total	 448,898		(8,688)		440,210	
Less: current maturities	6,309		(1,805)		4,504	
Long-term debt	\$ 442,589	\$	(6,883)	\$	435,706	

The Company entered into two credit facilities on December 20, 2016, a \$300 million Term and Revolver Credit Facility (the Term Facility) and a \$92.5 million Term Loan Facility (the Subordinated Debt Facility) with nationally recognized financial institutions.

Notes to Financial Statements (Dollar Amounts in Thousands)

# Note 9. Long-Term Debt (Continued)

Under the terms of the aforementioned agreements, the Company borrowed \$270 million and \$92.5 million as term loans under the Term Facility and the Subordinated Debt Facility, respectively. The term loan under the Term Facility matures in December 2022, with principal payments due quarterly. The term loan under the Subordinated Debt Facility matures in December 2023 and principal payments are not due until maturity. The Company may be required to make prepayments on the term loans under the terms of the agreements as certain transactions occur.

In May 2018, the Company amended its Term Facility to borrow an additional \$90 million to fund the acquisition of King Innovation. The Company incurred approximately \$0.5 million in fees, \$0.4 of which were recorded as interest expense and \$0.1 of which were capitalized as deferred financing costs. At May 31, 2018, the interest rate on the Term Facility was 6.36%.

The Term Facility also provides the Company with a \$30 million revolving line of credit facility through December 20, 2021, which allows the Company to borrow on a short-term basis from time to time as working capital and other operational needs arise. Borrowings under the revolving line of credit may include letters of credit commitments and are subject to certain terms and conditions as defined in the Term Facility. As of May 31, 2018, there were no outstanding borrowings or letters of credit on the revolving line of credit.

The interest rate for the Term Facility is subject to fluctuation during its term based on changes in the LIBOR Rate (2.36% at May 31, 2018), Federal Funds Rate (1.25% at May 31, 2018) or the Prime Rate (4.25% at May 31, 2018). The interest rate is based on the classification of the borrowing. For LIBOR Rate Borrowings, interest is the LIBOR rate plus 4.00%. For all other borrowing classifications, it is the greater of the Federal Funds Effective Rate plus .50% or the Prime Rate.

The interest rate for the Subordinated Debt Facility is the LIBOR rate plus 9.00%. At May 31, 2018, the interest rate on the Subordinated Debt Facility was 11.36%.

The Company pays a commitment fee on the unused revolving line of credit. The rate varies based on whether the terms of the first lien leverage ratio as defined are met. If met, the rate is 0.375% per annum, if not met, the rate is 0.5% per annum. At May 31, 2018, the fee was 0.375% per annum.

The Term Facility contains various covenants, which among other restrictions, place certain limitations on the Company's ability to borrow and stipulate that the occurrence of certain events would accelerate the maturity date of the underlying debt. The Term Facility also requires the Company to maintain a series of leverage ratios including a total net leverage ratio and a first lien leverage ratio. The Term Facility is guaranteed by the Company's parent and certain U.S. subsidiaries and certain of the foreign subsidiaries. The Subordinated Debt Facility is not subject to covenants.

Borrowings under the Term Facility and the Subordinated Debt Facility are collateralized by substantially all of the assets of the Company.

# Notes to Financial Statements (Dollar Amounts in Thousands)

# Note 9. Long-Term Debt (Continued)

The future annual debt principal payments are as follows:

Years ending May 31,	Deb	ot payment
2018	\$	6,309
2019		6,309
2020		6,309
2021		6,309
2022		331,162
Thereafter		92,500
	\$	448,898

# Note 10. Income Taxes

Income tax expense consisted of the following:

	Short Year ended May 31, 2018
Current	
Domestic	\$ -
Foreign	-
	-
Deferred	
Domestic	(2,991)
Foreign	1,069
	(1,922)
Income tax benefit	\$ (1,922)

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 10. Income Taxes (Continued)

The deferred tax assets and liabilities consist of the following components:

Deferred tax assets:	Short Year ended May 31, 2018
	Φ 27
Book reserves	\$ 37
Tax basis goodwill	3,733
	3,770
Deferred tax liabilities:	
Intangible assets	(17,232)
Property, plant and equipment	(583)
	(17,815)
Net deferred tax liability	<u>\$ (14,045)</u>

# Note 11. Commitments and Contingencies

The Company leases certain facilities, computers, equipment and vehicles under various lease agreements generally over periods of 3 to 20 years. Total rental expense under operating leases was \$2.6 million for the Short Year. The minimum annual rentals on non-cancelable, long-term, operating leases in effect at May 31, 2018, are as follows:

Future minimum lease payments:

2018	\$ 3,658
2019	3,162
2020	2,262
2021	1,703
2022	1,656
Thereafter	 3,051
	\$ 15,492

The Company is involved in certain matters of litigation, substantially all of which have arisen in the ordinary course of business. It is the opinion of management that these matters will not materially affect the Company's financial position.

# Note 12. Employee Benefit Plans

Most of the Company's employees are covered by a discretionary defined contribution retirement plan. Costs of the defined contribution plan are generally accrued in amounts determined on the basis of percentages, established annually by the Company, of employee compensation for the subsidiaries covered by such a plan. The plan is a Safe Harbor where matching contributions were funded after each bi-weekly pay period. Retirement plan expense for the plan for the Short Year was \$0.13 million.

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 13. Related-Party Transactions

The Company pays Director fees of \$0.07 million annually per Director and provides reimbursement for expenses incurred while conducting business on behalf of the Company to two Board of Director members. The Director fees are paid on a quarterly basis. No related liability existed at May 31, 2018.

The intercompany investment opening balance within the statement of changes in members' capital is a combination of the Excluded Entities debt and cash balances attributed to the Company as the obligor to the debt, with the cash held as collateral. The current year activity within the intercompany investment balance is the debt associated with the King and Bergen acquisitions, which took place in May of 2018 and October 2017, respectively.

Additionally, refer to Note 3 for allocation of certain costs and expenses to the Company.

#### Note 14. Members' Interests

The Company has the authority to issue the following classes: Class A Units, Class B Units, Class C Units, Class D-1 Units, Class D-2 Units and Class D-3 Units. Each of the classes can be issued in an unlimited amount of units. Class A Units, Class C Units, Class D-1, Class D-2 and Class D-3 Units are nonvoting units. During the Short Year, the Company distributed \$1.3 million to holders of Class A and Class B Units.

At May 31, 2018, there are 18,220,991 Class A Units and 134,379,837 Class B Units issued and outstanding. The Class A Units earn a dividend yield of 8% per year; the net unpaid cumulative dividend at May 31, 2018, was \$2.1 million.

In October 2017 and May 2018, the Company issued Class C, D-1, D-2 and D-3 Units to certain employees at fair value of \$0.45, \$0.41, \$0.38 and \$0.35 per share, respectively. Class C Units issued vest annually over a five year period and do not expire. Vesting can be accelerated upon a change of control as defined in the operating agreement. The Class D-1, D-2 and D-3 Units vest after attaining certain financial performance objectives as detailed in the operating agreement. The cost of the D Units is expected to be recognized over a period of 4.8 years.

The Company recognized an immaterial amount of compensation expense in the Short Year based on the fair value grant date of the Class C and D Units. Fair value was determined using an option-pricing model. Assumptions included utilizing the Company's fair value at the grant date. Option lives were estimated at 5 years which approximates Genstar Capital Partners average investment period and discounts for lack of control and marketability were applied to arrive at the fair value prices. Additionally, expected volatility was assumed to be 65% and the risk free rate of return utilized was 1.9%. At May 31, 2018 there were 10,842,916, 3,615,028, 3,615,028 and 3,615,028 units of Class C, D-1, D-2 and D-3 authorized, respectively.

Notes to Financial Statements (Dollar Amounts in Thousands)

### Note 14. Members' Interests (Continued)

A summary of Class C and D Unit activity is as follows:

		Number o	of Units		Weighted Average Grant Date Fair Value
	Class C	Class D-1	Class D-2	Class D-3	
Outstanding at September 1, 2017	1,292,474	430,824	430,824	430,824	0.42
Granted	260,229	86,743	86,743	86,743	0.42
Forfeited	<u>-</u>		<u>-</u>		0.00
Outstanding at May 31, 2018	1,552,703	517,567	517,567	517,567	0.42
Vested at May 31, 2018	-	_	_	-	

As of May 31, 2018, there was \$1.0 million of total unrecognized compensation cost related to the members' interest. That cost is expected to be recognized over a weighted average period of 3.6 years.

In corresponding alphabetical order of the class unit letter, each class of member interest has distribution preference over subsequent classes. For example, Class B Units are eligible to share in distributions only if all Class A Units have received minimum distributions, as defined in the agreements.

# Note 15. Subsequent Events

The Company has conducted subsequent events review through October 1, 2018, which is the date the financial statements were available to be issued. With the exception of the matters discussed below, there were no other material subsequent events that required recognition or additional disclosure in the financial statements.

On June 28, 2018, the Company entered into an agreement and plan of merger with Brunswick Corporation to sell the Company, excluding the Excluded Entities, for an aggregate value of \$910 million. The closing date for the transaction is August 9, 2018.

# BRUNSWICK CORPORATION Unaudited Pro Forma Condensed Combined Financial Information

On August 9, 2018, Brunswick Corporation (Brunswick or the Company) completed its acquisition (the Acquisition) of the Global Marine Business (the Global Marine Business) of Power Products Holdings, LLC (Power Products) for \$910.0 million in cash, on a cashfree, debt-free basis, pursuant to the Agreement and Plan of Merger, dated June 28, 2018. Prior to the closing of the Acquisition, Power Products conducted a reorganization such that the Company only acquired the Global Marine Business. Power Products is a leading provider of electrical products to marine and other recreational and specialty vehicle markets.

Brunswick used a combination of 364-day, three-year and five-year term loans (the Term Loan Facilities), totaling \$800.0 million, along with cash on hand, to finance the Acquisition. Brunswick expects to seek to refinance a portion of the short-term term loans with long-term debt.

The following Unaudited Pro Forma Condensed Combined Financial Information was prepared in accordance with Regulation S-X under the Securities Act using accounting policies in accordance with U.S. Generally Accepted Accounting Principles (U.S. GAAP). The Unaudited Pro Forma Condensed Combined Financial Information (1) was prepared using the acquisition method of accounting in accordance with the business combination accounting guidance as provided in Accounting Standards Codification 805, *Business Combinations*, with Brunswick being the acquiring entity, (2) is based on the Company's historical consolidated financial statements and Power Products' historical consolidated financial statements prepared on a carve-out basis and (3) reflects estimates and assumptions deemed appropriate by Company management to give effect to the Acquisition and related borrowings under the Term Loan Facilities as if each had been completed effective June 30, 2018, with respect to the Unaudited Pro Forma Condensed Combined Balance Sheet, and as of January 1, 2017, with respect to the Unaudited Pro Forma Condensed Combined Statements of Operations. In the opinion of the Company's management, the Unaudited Pro Forma Condensed Combined Financial Information includes all material adjustments necessary to be in accordance with Article 11 of Regulation S-X under the Securities Act.

The Company's historical financial statements have been adjusted in the Unaudited Pro Forma Condensed Combined Financial Information to give effect to pro forma events that are (1) directly attributable to the Acquisition, (2) factually supportable and (3) with respect to the Unaudited Pro Forma Condensed Combined Statements of Operations, expected to have a continuing impact on the combined results of the Company after the Acquisition. The purchase price allocation reflected in the following Unaudited Pro Forma Condensed Combined Financial Information is preliminary in nature as the final, actual purchase price and certain valuations have not been finalized. Accordingly, although these amounts represent Company management's current best estimate of fair value, the final purchase price allocation may differ materially from the preliminary allocation utilized in the following Unaudited Pro Forma Condensed Combined Financial Information. The pro forma adjustments are described in the accompanying Notes to the Unaudited Pro Forma Condensed Combined Financial Information. In addition, as a result of Brunswick's announcement on June 25, 2018 to end the sale process for its Sea Ray businesses, which had previously been reported in Brunswick's 2017 Form 10-K as discontinued operations, the Unaudited Condensed Combined Statement of Operations for Brunswick's year ended December 31, 2017 has been adjusted to report the Sea Ray businesses as continuing operations. See Note 2 – Discontinued Operations Reversal.

The Unaudited Pro Forma Condensed Combined Financial Information does not give effect to the potential impact of anticipated revenue and operating synergies or cost savings that may result from the Acquisition or of any integration costs. In addition, the Unaudited Pro Forma Condensed Combined Financial Information does not give effect to the Company's proposed spin-off of its Fitness business to its shareholders, announced by the Company on March 1, 2018.

The Unaudited Pro Forma Condensed Combined Financial Information should be read in conjunction with the:

- Accompanying Notes to the Unaudited Pro Forma Condensed Combined Financial Information;
- Separate historical financial statements of Brunswick included in the Company's Annual Report on Form 10-K as of and for the
  year ended December 31, 2017 and in the Company's Quarterly Report on Form 10-Q as of and for the six months ended June
  30, 2018; and
- Separate historical financial statements of Power Products included within this Current Report on Form 8-K as Exhibit 99.1 as of and for the nine months ended May 31, 2018.

# BRUNSWICK CORPORATION Unaudited Pro Forma Condensed Combined Balance Sheet (in millions)

June 30, 2018

	Brunswick		Power Products After Reclassifications (Note 4)		o Forma Adjustments	Notes (Note 5)		o Forma ombined
Assets								
Current assets								
Cash and short-term investments in								
marketable securities	\$ 446.	\$	25.7	\$	(146.4)	(a)	\$	325.4
Accounts and notes receivable, net	578.		37.0		(0.7)	(b)		614.4
Net inventories	815	}	51.6		9.2	(c)		876.1
Prepaid expenses and other	47.		4.0		(3.1)	(d)		48.0
Current assets	1,886.0	<u> </u>	118.3		(141.0)			1,863.9
Net property	716.		11.6		_		-	727.7
Goodwill	424.0	)	158.2		191.4	(e)		773.6
Other intangibles, net	144.		158.1		382.9	(f)		685.1
Other long-term assets	250.2	2	0.1		3.3	(g)		253.6
Total assets	\$ 3,421.0	\$	446.3	\$	436.6		\$	4,303.9
Liabilities and shareholders' equity								
Current liabilities								
Current maturities of long-term debt	\$ 4.7	7 \$	4.5	\$	294.4	(h)	\$	303.6
Accounts payable	426.4	1	21.7		(0.7)	(b)		447.4
Accrued expenses	679.	7	21.0		2.5	(i)		703.2
Current liabilities	1,110.3	3	47.2		296.2			1,454.2
Long-term debt	429.0	)	435.7	_	62.0	(h)		926.7
Other long-term liabilities	380.2		14.1		40.6	(g)		434.9
Shareholders' equity	1,501.0		(50.7)		37.8	(j)		1,488.1
Total liabilities and shareholders'						Ψ,		
equity	\$ 3,421.0	\$	446.3	\$	436.6		\$	4,303.9

# Unaudited Pro Forma Condensed Combined Statement of Operations (in millions, except per share data)

Six Months Ended June 30, 2018

					Pro Forma		Notes	Pre	o Forma
	Brunswick		<b>Power Products</b>		Adjustments		(Note 5)	Co	mbined
Net sales	\$	2,612.3	\$	126.7	\$	(8.7)	(k)	\$	2,730.3
Cost of sales		1,952.6		71.6		(8.7)	(k)		2,015.5
Selling, general and administrative expense		332.3		32.2		4.2	(1)		368.7
Research and development expense		77.0		3.9		_			80.9
Restructuring, exit, integration and impairment									
charges		38.6							38.6
Operating earnings (loss)		211.8		19.0*		(4.2)			226.6**
Equity earnings		2.4		_		_			2.4
Other expense, net		(2.5)		(0.2)					(2.7)
Earnings (loss) before interest and income									
taxes		211.7		18.8		(4.2)			226.3
Interest expense		(14.9)		(14.4)		4.6	(m)		(24.7)
Interest income		1.3							1.3
Earnings before income taxes		198.1		4.4		0.4			202.9
Income tax provision (benefit)		46.2		(1.6)		0.1	(n)		44.7
Net earnings	\$	151.9	\$	6.0	\$	0.3		\$	158.2
E									
Earnings per common share:	Φ	1.72						Φ	1.00
Basic	\$	1.73						\$	1.80
Diluted	\$	1.72						\$	1.79
Weighted average shares used for computation of:									
Basic earnings per common share		87.8							87.8
Diluted earnings per common share		88.5							88.5

<sup>\*</sup>Includes depreciation and amortization expense of \$10.5 million along with carve-out adjustments of \$4.8 million for costs related to certain corporate and shared services functions that were not included in the Acquisition.

<sup>\*\*</sup>Includes Power Products' depreciation expense of \$1.5 million, amortization expense of \$14.3 million reflecting the application of purchase accounting along with carve-out adjustments of \$4.8 million for costs related to certain corporate and shared services functions that were not included in the Acquisition.

### **Unaudited Pro Forma Condensed Combined Statement of Operations** (in millions, except per share data)

Twelve Months Ended December 31, 2017 Brunswick Discontinued Notes 10-K As **Operations Brunswick Power** Pro Forma (Note Pro Forma As Adjusted Adjustments Reported Reversal (Note 2) **Products** 5) Combined Net sales 4,510.0 325.9 4,835.9 229.0 (16.0)(o) 5,048.9 Cost of sales 3,275.3 298.5 3,573.8 134.6 (16.0)3,692.4 (o) Selling, general and administrative expense 608.1 27.0 635.1 59.3 12.7 (p) 707.1 Research and development expense 138.5 7.9 146.4 7.5 153.9 Pension settlement charge 96.6 96.6 96.6 Restructuring, exit, integration and impairment charges 82.3 36.6 82.3 354.9 (53.2)301.7 27.6\* (12.7)316.6\*\* Operating earnings (loss) Equity earnings 6.1 6.1 6.1 Other income (expense), net (8.9)0.8 6.1 (2.8)(2.0)Earnings (loss) before interest and income taxes 367.1 (62.1)305.0 28.4 (12.7)320.7 Interest expense (26.4)(26.4)(27.2)(3.6)(q) (57.2)Interest income 2.6 2.6 2.6 Earnings (loss) before income taxes 343.3 (62.1)281.2 1.2 (16.3)266.1 127.6 Income tax provision (benefit) 156.0 (21.2)134.8 (1.0)(6.2)(r) Net earnings (loss) from (40.9) \$ 187.3 \$ 146.4 2.2 \$ (10.1)138.5 continuing operations Earnings per common share: \$ 2.10 \$ 1.64 \$ 1.55 Basic Diluted \$ 2.08 \$ 1.62 1.54 Weighted average shares used for computation of: Basic earnings per common 89.4 89.4 89.4

90.1

90.1

90.1

share

share

Diluted earnings per common

<sup>\*</sup>Includes depreciation and amortization expense of \$21.3 million along with carve-out adjustments of \$10.8 million for costs related to certain corporate and shared services functions that were not included in the Acquisition.

<sup>\*\*</sup>Includes Power Products' depreciation expense of \$3.3 million, amortization expense of \$28.7 million reflecting the application of purchase accounting along with carve-out adjustments of \$10.8 million for costs related to certain corporate and shared services functions that were not included in the Acquisition.

#### Notes to The Unaudited Pro Forma Condensed Combined Financial Information

#### Note 1 - Description of Transaction and Basis of Presentation

The Unaudited Pro Forma Condensed Combined Financial Information was prepared in accordance with Regulation S-X under the Securities Act using accounting policies in accordance with U.S. GAAP. The Unaudited Pro Forma Condensed Combined Financial Information was derived from the historical consolidated financial statements of Brunswick and Power Products, and gives effect to the Acquisition and the related borrowings under the Term Loan Facilities as if each had occurred on June 30, 2018 with respect to the Unaudited Pro Forma Condensed Combined Balance Sheet, and as of January 1, 2017 (the beginning of Brunswick's fiscal year 2017), with respect to the Unaudited Pro Forma Condensed Combined Statements of Operations. The Term Loan Facilities consist of (1) a \$300.0 million 364-day tranche; (2) a \$150.0 million 3-year tranche; and (3) a \$350.0 million 5-year tranche.

The pro forma adjustments to the Unaudited Pro Forma Condensed Combined Financial Information eliminate transactions between Brunswick and Power Products using balances as of June 30, 2018 and conform the accounting principles of Power Products to those of Brunswick in preparing the Unaudited Pro Forma Condensed Combined Financial Information.

Brunswick has a different fiscal year end than Power Products. Power Products utilizes a fiscal year ending August 31, and Brunswick's fiscal year ends on December 31 of each year. As the Brunswick and Power Products fiscal years differ by more than 93 days, pursuant to Rule 11-02(c)(3) of Regulation S-X, Power Products' historical unaudited financial information was prepared for the purpose of presenting the Unaudited Pro Forma Condensed Combined Statements of Operations for the year ended December 31, 2017 and six months ended June 30, 2018. The Unaudited Pro Forma Condensed Combined Statement of Operations for the year ended December 31, 2017 was prepared using Brunswick's historical audited condensed consolidated statement of operations for the year ended December 31, 2017 and Power Products' historical unaudited condensed consolidated statement of operations for the twelve months ended February 28, 2018. The historical unaudited condensed consolidated statement of operations for Power Products for the twelve months ended February 28, 2018 was prepared by taking the audited consolidated statement of operations for the nine months ended May 31, 2018, subtracting the unaudited quarterly consolidated statement of operations for the three months ended May 31, 2018, and adding the unaudited consolidated statement of operations for the six months ended August 31, 2017 to form the twelve months ended February 28, 2018. The Unaudited Pro Forma Condensed Combined Statement of Operations for the six months ended June 30, 2018 was prepared using Brunswick's historical unaudited condensed consolidated statement of operations for the six months ended June 30, 2018 and Power Products' historical unaudited condensed consolidated statement of operations for the six months ended May 31, 2018. The historical unaudited condensed consolidated statement of operations for Power Products for the six months ended May 31, 2018 was prepared by taking the audited consolidated statement of operations for the nine months ended May 31, 2018 and subtracting the unaudited consolidated statement of operations for the three months ended November 30, 2017 to form the six months ended May 31, 2018. Given the different fiscal year ends of Brunswick and Power Products, Power Products' historical unaudited condensed consolidated statement of operations for the three months ended February 28, 2018 has been included in both the fiscal year ended December 31, 2017 and the six months ended June 30, 2018 Unaudited Pro Forma Condensed Combined Statements of Operations. The Power Products' unaudited condensed consolidated balance sheet information is presented as of May 31, 2018.

The Unaudited Pro Forma Condensed Combined Financial Information was prepared using the acquisition method of accounting in accordance with the business combination accounting guidance as provided in Accounting Standards Codification 805, *Business Combinations*, with Brunswick being the acquiring entity, and reflects estimates and assumptions deemed appropriate by Company management. In the opinion of the Company's management, the Unaudited Pro Forma Condensed Combined Financial Information includes all material adjustments necessary to be in accordance with Article 11 of Regulation S-X under the Securities Act.

The Unaudited Pro Forma Condensed Combined Financial Information does not give effect to the potential impact of anticipated revenue and operating synergies or cost savings that may result from the Acquisition or of any integration costs. In addition, the Unaudited Pro Forma Condensed Combined Financial Information does not give effect to the Company's proposed spin-off of its Fitness business to its shareholders, announced by the Company on March 1, 2018.

### Notes to The Unaudited Pro Forma Condensed Combined Financial Information

### Note 2 - Discontinued Operations Reversal

As a result of Brunswick's announcement on June 25, 2018 to end the sale process for its Sea Ray businesses, which had previously been reported in Brunswick's 2017 Form 10-K as discontinued operations, the Unaudited Condensed Combined Statement of Operations for Brunswick's year ended December 31, 2017 has been adjusted to report the Sea Ray businesses as continuing operations.

### Note 3 - Preliminary Purchase Price Allocation

For the Unaudited Pro Forma Condensed Combined Balance Sheet, the \$910.0 million purchase price has been allocated based on Power Products' June 30, 2018 financial information and the Company's preliminary estimate of the fair value of the assets acquired and liabilities assumed. The final purchase price allocation will be based on the fair value of the assets acquired and liabilities assumed as of the closing date of the Acquisition. The following table summarizes the allocation of the preliminary purchase price as of the date of the Acquisition (in millions):

Accounts receivable	\$ 37.0
Inventory	60.8
Property and equipment	11.6
Other assets	7.4
Trade names	111.0
Customer relationships	430.0
Goodwill	349.6
Accounts payable	(21.7)
Accrued expenses	(21.0)
Other long-term liabilities	(0.1)
Deferred tax liabilities	(54.6)
Total consideration	\$ 910.0

Customer relationships will be amortized on a straight line basis over 15 years.

This preliminary purchase price allocation has been used to prepare pro forma adjustments for purposes of the pro forma balance sheet and statements of operations. The final purchase price allocation will be determined when the Company has completed the detailed valuations and necessary calculations. The final allocation could differ materially from the preliminary allocation used in the pro forma adjustments. The final allocation may include changes in allocations to intangible assets such as trade names and customer relationships as well as goodwill and other changes to assets and liabilities, including deferred tax assets and liabilities.

# BRUNSWICK CORPORATION Notes to The Unaudited Pro Forma Condensed Combined Financial Information

# Note 4 – Reclassification of Power Products' Historical Financial Information

Certain reclassifications have been made to Power Products' historical financial statements to conform to Brunswick's financial statement presentation. Reclassifications reflected in the Unaudited Pro Forma Condensed Combined Balance Sheet are presented below (in millions):

		As of June 30, 2018			
	Power Products Before Reclassification	Reclassifications	Power Products After Reclassification		
Accrued compensation expenses	\$ 7.2	\$ (7.2)	<u> </u>		
Income taxes payable	2.3	(2.3)	_		
Accrued interest	3.0	(3.0)	_		
Warranty liability	2.5	(2.5)	_		
Accrued rebates	2.4	(2.4)	_		
Other current liabilities	3.6	(3.6)	_		
Accrued expenses	_	21.0	21.0		
Deferred tax liabilities	14.0	(14.0)	_		
Other long-term liabilities	0.1	14.0	14.1		

# BRUNSWICK CORPORATION Notes to The Unaudited Pro Forma Condensed Combined Financial Information

#### Note 5 – Pro Forma Adjustments

The pro forma adjustments included in the Unaudited Pro Forma Condensed Combined Financial Information are as follows:

#### Unaudited Pro Forma Condensed Combined Balance Sheet as of June 30, 2018:

- (a) Reflects the initial cash consideration of \$910.0 million paid to acquire Power Products, payments of \$8.5 million for debt issuance costs and \$2.2 million for prepaid insurance, and the elimination of Power Products' cash excluded from the transaction of \$25.7 million, net of proceeds of \$800.0 million from the Term Loan Facilities.
- (b) Represents the elimination of transactions between Brunswick and Power Products.
- (c) Represents estimated fair value adjustment to inventory recognized as part of the application of purchase accounting.
- (d) Represents the elimination of \$5.1 million of Brunswick deferred debt issuance costs relating to commitments for interim financing paid at closing, net of \$2.0 million of additional prepaid insurance. See "Non-Recurring Transactions" below.
- (e) Consists of the elimination of the historical Power Products' goodwill of \$158.2 million, plus the estimated goodwill of \$349.6 million, assuming the Acquisition had been consummated on June 30, 2018.
- (f) Consists of the elimination of the historical Power Products' intangible assets of \$158.1 million, plus \$541.0 million for the estimated fair value of Power Products' acquired intangible assets recognized in the application of purchase accounting.
- (g) Reflects the estimated income tax effect on the net impact of the adjustments using a statutory rate of 24.95%.
- (h) Represents the elimination of the Power Products' debt excluded from the Acquisition consisting of \$4.5 million of short-term debt and \$435.7 million of long-term debt, plus \$300.0 million of short-term debt, net of debt issuance costs of \$1.1 million and \$500.0 million of long-term debt under the Term Loan Facilities, net of debt issuance costs of \$2.3 million.
- (i) Primarily represents the elimination of (1) accrued interest of \$3.0 million related to the Power Products' debt excluded from the transaction and (2) accrued Brunswick debt issuance costs of \$5.1 million relating to commitments for interim financing paid at closing, plus the addition of accrued non-recurring transaction costs of \$10.8 million.
- (j) Represents historical Power Products' accounts eliminated upon the Acquisition and the net earnings impact of the pro forma adjustments.

### Unaudited Pro Forma Condensed Combined Statement of Operations for the Six Months Ended June 30, 2018:

- (k) Represents the elimination of transactions between Brunswick and Power Products.
- (1) Reflects estimated amortization expense of \$14.3 million associated with the fair value of acquired intangible assets less elimination of the historical Power Products' intangible amortization expense of \$9.0 million, plus costs associated with new equity and incentive compensation arrangements of \$1.0 million and insurance costs of \$0.4 million, as well as the elimination of non-recurring transaction costs of \$2.5 million recognized by Brunswick during the period.
- (m) Reflects the elimination of historical Power Products' interest expense of \$14.4 million, plus estimated interest expense of \$9.5 million and amortization of debt issuance costs of \$0.3 million related to the three-year (\$150.0 million) and five-year (\$350.0 million) tranches under the Term Loan Facilities, assuming a blended interest rate of 3.8%. A variance in the interest rates of any tranche of the Term Loan Facilities of 0.125% would impact interest expense by \$0.3 million for the six-month period presented. Interest expense relating to the \$300.0 million 364-day tranche of the Term Loan Facilities is not included in the Unaudited Pro Forma Condensed Combined Statement of Operations for the six months ended June 30, 2018 because the Unaudited Pro Forma Condensed Combined Financial Information assumes that the loan under the 364-day tranche was incurred on January 1, 2017 and matured on December 30, 2017.
- (n) Reflects estimated income tax effect on the net impact of the pro forma adjustments using a statutory rate of 24.95%.

# BRUNSWICK CORPORATION Notes to The Unaudited Pro Forma Condensed Combined Financial Information

Unaudited Pro Forma Condensed Combined Statement of Operations for the Twelve Months Ended December 31, 2017:

- (o) Represents the elimination of transactions between Brunswick and Power Products.
- (p) Reflects estimated amortization expense of \$28.7 million associated with the fair value of acquired intangible assets less elimination of the historical Power Products' intangible amortization expense of \$18.0 million, plus costs associated with new equity and incentive compensation arrangements of \$1.3 million and insurance costs of \$0.7 million.
- (q) Reflects the elimination of historical Power Products' interest expense of \$27.2 million, plus estimated interest expense of \$29.2 million and amortization of debt issuance costs of \$1.6 million related to the 364-day (\$300.0 million), three-year (\$150.0 million) and five-year (\$350.0 million) tranches under the Term Loan Facilities, assuming a blended interest rate of 3.6%. A variance in the interest rates of any tranche of the Term Loan Facilities of 0.125% would impact interest expense by \$1.0 million for the twelve-month period presented.
- (r) Reflects estimated income tax effect on the net impact of the adjustments noted above using a statutory rate of 38.25%.

### Non-Recurring Transactions:

No adjustments have been made to the Unaudited Pro Forma Condensed Combined Statements of Operations for the following amounts as they are not expected to have a continuing impact on the Company's financial statements subsequent to the Acquisition:

- Debt issuance costs of \$5.1 million relating to commitments for interim financing obtained in connection with the Acquisition. The interim financing was not funded but was replaced by the Term Loan Facilities;
- Transaction costs of \$13.3 million for the Acquisition; and
- Expense related to estimated fair value adjustment of inventory recognized as part of purchase accounting of \$9.2 million.