## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K<br>CURRENT REPORT<br>Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934<br>Date of report (Date of earliest event reported): April 24, 2008

| BRUNSWICK CORPORATION |  |  |
| :---: | :---: | :---: |
| (Exact Name of Registrant Specified in Charter) |  |  |
| Delaware (State or Other Jurisdiction of Incorporation) | 001-01043 (Commission File Number) | 36-0848180 (I.R.S. Employer Identification No. |
| 1 N. Field Court |  |  |
| Lake Forest, Illinois 60045-4811 |  |  |
| (Address of Principal Executive <br> (Zip Code) <br> Offices) |  |  |

Registrant's telephone number, including area code: (847) 735-4700
(Former Name or Former Address, if Changed Since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240, 14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240, 13e-4(c))

On April 24, 2008, Brunswick Corporation ("Brunswick") announced its financial results for the first quarter of 2008. The news release issued by Brunswick announcing its first quarter 2008 earnings is incorporated herein by reference and is included as Exhibit 99.1 to this Current Report on Form 8-K.

In the news release, Brunswick uses non-GAAP financial measures. For purposes of SEC Regulation G, a "non-GAAP financial measure" is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. Operating and statistical measures and certain ratios and other statistical measures are not non-GAAP financial measures. GAAP refers to generally accepted accounting principles in the United States.

Brunswick has used the financial measures that are included in the news release for several years, both in presenting its results to stockholders and the investment community and in its internal evaluation and management of its businesses. Brunswick's management believes that these measures (including those that are "non-GAAP financial measures") and the information they provide are useful to investors because they permit investors to view Brunswick's performance using the same tools that Brunswick uses and to better evaluate Brunswick's ongoing business performance. Brunswick's management believes that the non-GAAP financial measure "free cash flow" is also useful to investors because it is an indication of cash flow that may be available for investment in future growth initiatives. Brunswick defines free cash flow from continuing operations as cash flow from operating and investing activities of continuing operations (excluding cash used for acquisitions and investments) and excluding financing activities of continuing operations.

The information in this report and the exhibit attached hereto shall not be deemed to be "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Financial Statements and Exhibits.
(d) Exhibits:

## Exhibit No. Description of Exhibit

News Release, dated April 24, 2008, of Brunswick Corporation, announcing its first quarter 2008 earnings.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BRUNSWICK CORPORATION

Dated: April 24, 2008
By: /s/ ALAN L. LOWE

Name: Alan L. Lowe<br>Title: Vice President and Controller

## EXHIBIT INDEX:

## Exhibit No. Description of Exhibit

99.1

News Release, dated April 24, 2008, of Brunswick Corporation, announcing its first quarter 2008 earnings.

| Release: | IMMEDIATE |
| :--- | :--- |
| Contact: | Kathryn Chieger <br>  <br> Phone: |
|  | Vice President - Corporate and Investor Relations |
| $847-735-4612$ |  |

## BRUNSWICK REPORTS EPS OF \$0.15 IN FIRST QUARTER

LAKE FOREST, III., April 24, 2008 - Brunswick Corporation (NYSE: BC) reported today net earnings from continuing operations of $\$ 0.15$ per diluted share for the first quarter of 2008, compared with $\$ 0.38$ per diluted share for the year-ago quarter. Results for the 2008 period include a $\$ 0.07$ per diluted share loss on the planned divestiture of Baja boats, $\$ 0.09$ per diluted share of restructuring and other impairment charges, and an investment sale gain of $\$ 0.10$ per diluted share. Results for the first quarter of 2007 include $\$ 0.06$ per diluted share of restructuring charges and $\$ 0.03$ per diluted share of tax-related benefits.

Brunswick Chairman and Chief Executive Officer Dustan E. McCoy commented, "Sales for the quarter reflected lower demand for marine products, particularly in the United States where industry retail sales were down about 17 percent in units in the first quarter. This weakness was partially offset by sales growth from our bowling and fitness operations, as well as strong sales outside the United States in all business segments. While benefiting from favorable currency exchange rates, our success in regions outside of the United States is also the result of our strategic focus on better serving the unique needs of our customers in these markets. Operationally, we continue to introduce innovative new products and implement initiatives to improve quality and productivity, as well as manage pipeline inventories and reduce expenses in response to current weak market conditions for our marine products. Financially, our balance sheet remains strong with \$267 million of cash and debt-to-total capital at 27.6 percent at the end of the quarter. Though difficult times and more hard work are ahead, we are pleased with our progress to date."

## First Quarter Results

The company said that sales in the first quarter of 2008 totaled $\$ 1,346.8$ million, down 3 percent from $\$ 1,386.1$ million for the year-ago quarter. Operating earnings in the first quarter of 2008 totaled $\$ 10.3$ million, compared with $\$ 53.0$ million a year ago. Operating earnings in the first quarter of 2008 include an $\$ 8.9$ million loss on the planned divestiture of Baja and $\$ 13.3$ million of restructuring and other impairment charges. In the first quarter of 2007, operating earnings include $\$ 7.6$ million of restructuring charges.

The company reported net earnings from continuing operations of $\$ 13.3$ million, or $\$ 0.15$ per diluted share, in the first quarter of 2008, versus $\$ 34.3$ million, or $\$ 0.38$ per diluted share, in the year-ago quarter. Results for the first quarter of 2008 include a pretax gain on the dissolution of a bowling joint venture in Japan of $\$ 19.7$ million, or $\$ 0.10$ per diluted share, as well as the loss on the planned divestiture equivalent to $\$ 0.07$ per diluted share and other restructuring and impairment charges equivalent to $\$ 0.09$ per diluted share. Diluted earnings per share for the first quarter of 2007 include the previously mentioned $\$ 0.06$ of restructuring charges and $\$ 0.03$ of tax-related benefits. The restructuring and other impairment charges in the first quarter of 2008 include severance and plant closure costs, asset write-downs and impairment charges associated with a number of actions undertaken to shrink the company's manufacturing footprint, exit certain market segments and reduce expenses. During the quarter, the company completed the closure of its Aberdeen, Miss., boat plant and closed its bowling pin manufacturing facility in Antigo, Wis. In addition, the company announced that it will cease boat manufacturing at its facility in Merritt Island, Fla., mothball its Swansboro, N.C., boat plant and close its boat plant in Bucyrus, Ohio, in conjunction with the proposed sale
of its Baja boat business.
The effective tax rate of 48.4 percent in the first quarter of 2008 was primarily due to a higher tax rate on the $\$ 19.7$ million pretax gain on the dissolution of the bowling joint venture. Fully diluted common shares outstanding totaled 88.3 million in the first quarter of 2008, compared with 92.0 million shares in the same period of 2007.

## Boat Segment

The Boat segment consists of the Brunswick Boat Group, which produces and distributes fiberglass and aluminum boats and marine parts and accessories, and offers dealer management systems. The Boat segment reported sales for the first quarter of 2008 of $\$ 637.8$ million, down 9 percent compared with $\$ 699.0$ million in the first quarter of 2007. Sales in the U.S. were down double digits reflecting the continued weak retail markets. The drop in domestic sales was partially offset by growth in sales outside of the U.S., primarily driven by higher sales in Europe. For the first quarter of 2008, the Boat segment had an operating loss of $\$ 14.7$ million, down from operating earnings of $\$ 19.5$ million in the year-ago quarter. The reduction in operating earnings was primarily due to lower fixed-cost absorption on lower sales, as well as $\$ 13.8$ million of restructuring and impairment charges related to actions described above. The year-ago first quarter includes $\$ 4.8$ million of comparable charges.
"In response to market conditions, we continued to lower production rates to reduce pipeline inventories held by our dealers," McCoy said. "At the end of the quarter, there were approximately 2,800 fewer boats in our dealers' inventories than at the same time last year. Nevertheless, we had 35 weeks of supply on hand at quarter end, up from 34 weeks of supply a year ago, and we will be making further production cuts in the months ahead. Consumers remain cautious in the face of an uncertain economy, a poor housing market and rising food and energy prices that erode their spending power for discretionary purchases such as boats."
"Against this backdrop, we continued to make progress towards transforming our global manufacturing profile to achieve a smaller, more flexible manufacturing footprint as well as rationalizing our brand portfolio," McCoy added. "We announced that we will cease making boats at several manufacturing facilities, and we will transfer that production to other plants that will make multiple models and brands to lower our overall cost position and improve capacity utilization. We will also continue to strategically refine our product portfolio, focusing on those brands and product segments where we see the greatest opportunity for profitable growth."

## Marine Engine Segment

The Marine Engine segment, consisting of the Mercury Marine Group, reported sales of $\$ 566.0$ million in the first quarter of 2008, down 1 percent from $\$ 572.6$ million in the year-ago first quarter. Operating earnings in the first quarter were $\$ 30.9$ million versus $\$ 34.7$ million, and operating margins declined to 5.5 percent compared with 6.1 percent for the same quarter in 2007.
"Sales from areas outside the United States were up double digits, which helped to mitigate the U.S. sales decline. The U.S. sales shortfall was driven by lower engine sales to boat builders, as well as lower parts and accessories sales, which are tied to boat usage and engine sales," McCoy explained. "The decline in operating earnings was primarily due to lower sales of high-margin sterndrive engines as well as reduced fixed-cost absorption on lower sales."

## Fitness Segment

The Fitness segment is comprised of the Life Fitness Division, which manufactures and sells Life Fitness, Hammer Strength and ParaBody fitness equipment. For the first quarter of 2008 , segment sales increased 3 percent to $\$ 149.2$ million, up from $\$ 145.0$ million in the year-ago quarter. Segment operating earnings were $\$ 8.1$ million for the first quarter of 2008, flat from the first quarter a year ago. Operating margins were 5.4 percent versus 5.6 percent in the year-earlier quarter.
"Sales growth was driven by a significant increase in commercial equipment sales, which were up nearly double digits," McCoy said. "This was offset by a steep decline in the consumer segment, as individuals continue to defer purchasing discretionary items. Operating earnings and margins were affected by a shift in commercial product mix as the growth in strength equipment sales, which carry lower margins relative to cardiovascular equipment, was disproportionately higher than the growth in cardio sales."

## Bowling \& Billiards Segment

The Bowling \& Billiards segment is comprised of the Brunswick retail bowling centers; bowling equipment and products; and billiards, Air Hockey and foosball tables. Segment sales in the first quarter of 2008 totaled $\$ 113.6$ million, up 7 percent from $\$ 105.8$ million in the year-ago quarter. Operating earnings were $\$ 0.9$ million in the first quarter versus $\$ 8.3$ million in the year-ago quarter. Operating margins were 0.8 percent as compared with 7.8 percent in 2007.
"Sales were up in both our bowling products and retail segments, offsetting lower billiards sales," McCoy said. "Operating earnings for the segment during the quarter were affected by a $\$ 5.6$ million charge for costs associated with the closing of the Antigo, Wis., bowling pin plant, as well as other restructuring and impairment costs."
"The retail segment, in particular, continues to benefit as we build additional Brunswick Zone XL bowling centers, with the most recent opening in the Chicagoland area in the first quarter," McCoy said. "Billiards sales, however, continued to face pressure due to the slowdown in the housing market and the overall weak economy."

About Brunswick<br>Headquartered in Lake Forest, Ill., Brunswick Corporation endeavors to instill "Genuine Ingenuity"'דм in all its leading consumer brands, including Mercury and Mariner outboard engines; Mercury MerCruiser sterndrives and inboard engines; MotorGuide trolling motors; Teignbridge propellers; MotoTron electronic controls; Albemarle, Arvor, Baja, Bayliner, Bermuda, Boston Whaler, Cabo Yachts, Crestliner, Cypress Cay, Harris, Hatteras, Kayot, Laguna, Lowe, Lund, Maxum, Meridian, Ornvik, Palmetto, Princecraft, Quicksilver, Rayglass, Savage, Sea Boss, Sea Pro, Sea Ray, Sealine, Triton, Trophy, Uttern and Valiant boats; Attwood marine parts and accessories; Land 'N' Sea, Kellogg Marine, Diversified Marine and Benrock parts and accessories distributors; IDS dealer management systems; Life Fitness, Hammer Strength and ParaBody fitness equipment; Brunswick bowling centers, equipment and consumer products; Brunswick billiards tables; and Dynamo, Tornado and Valley pool tables, Air Hockey and foosball tables. For more information, visit http://www.brunswick.com.

## Brunswick Corporation

## Comparative Consolidated Statements of Income

(in millions, except per share data)
(unaudited)

|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 29, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2007 \\ \hline \end{gathered}$ |  |  |
| Net sales | \$ | 1,346.8 | \$ | 1,386.1 | -3\% |
| Cost of sales |  | 1,077.3 |  | 1,085.2 | -1\% |
| Selling, general and administrative expense |  | 203.1 |  | 206.8 | -2\% |
| Research and development expense |  | 33.9 |  | 33.5 | 1\% |
| Restructuring, exit and impairment charges |  | 22.2 |  | 7.6 | NM |
| Operating earnings |  | 10.3 |  | 53.0 | -81\% |
| Equity earnings |  | 4.8 |  | 6.3 | -24\% |
| Investment sale gain |  | 19.7 |  | - | NM |
| Other income (expense), net |  | 1.1 |  | (0.4) | NM |
| Earnings before interest and income taxes |  | 35.9 |  | 58.9 | -39\% |
| Interest expense |  | (11.5) |  | (13.6) | -15\% |
| Interest income |  | 1.4 |  | 1.8 | -22\% |
| Earnings before income taxes |  | 25.8 |  | 47.1 | -45\% |
| Income tax provision |  | 12.5 |  | 12.8 |  |
| Net earnings from continuing operations |  | 13.3 |  | 34.3 | -61\% |
| Discontinued operations: |  |  |  |  |  |
| Earnings from discontinued operations, net of tax |  | - |  | 3.4 | NM |
| Gain on disposal of discontinued operations, net of tax |  | - |  | 7.9 | NM |
| Net earnings from discontinued operations |  | - |  | 11.3 | NM |
| Net earnings | \$ | 13.3 | \$ | 45.6 | -71\% |
| Earnings per common share: |  |  |  |  |  |
| Basic |  |  |  |  |  |
| Net earnings from continuing operations | \$ | 0.15 | \$ | 0.38 | -61\% |
| Earnings from discontinued operations, net of tax |  | - |  | 0.03 | NM |
| Gain on disposal of discontinued operations, net of tax |  | - |  | 0.09 | NM |
| Net earnings | \$ | 0.15 | \$ | 0.50 | -70\% |
| Diluted |  |  |  |  |  |
| Net earnings from continuing operations ${ }^{(1)}$ | \$ | 0.15 | \$ | 0.38 | -61\% |
| Earnings from discontinued operations, net of tax |  | - |  | 0.03 | NM |
| Gain on disposal of discontinued operations, net of tax |  | - |  | 0.09 | NM |
| Net earnings | \$ | 0.15 | \$ | 0.50 | -70\% |
| Weighted average number of shares used for computation of: |  |  |  |  |  |
| Basic earnings per share |  | 88.2 |  | 91.4 | -4\% |
| Diluted earnings per share |  | 88.3 |  | 92.0 | -4\% |
| Effective tax rate ${ }^{(2)}$ |  | 48.4\% |  | 27.2\% |  |

(1) Net earnings from continuing operations of $\$ 0.15$ per diluted share for the first quarter of 2008 include a loss on the planned divestiture of Baja boats of $\$ 0.07$ per diluted share, other restructuring, exit and impairment charges of $\$ 0.09$ per diluted share, and an investment sale gain of $\$ 0.10$ per diluted share. Net earnings from continuing operations of $\$ 0.38$ per diluted share for the first quarter of 2007 include restructuring, exit and impairment charges of $\$ 0.06$ per diluted share and special tax-related benefits of $\$ 0.03$ per diluted share.
(2) The increase in the effective tax rate for the first quarter of 2008 was primarily due to a higher tax rate associated with the investment sale gain.

## Brunswick Corporation

Selected Financial
Information
(in millions)
(unaudited)

## Segment Information

|  | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales |  |  |  |  | Operating Earnings ${ }^{(1)}$ |  |  |  |  | Operating Margin |  |
|  |  | $\begin{gathered} \text { March } \\ 29, \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March } \\ 31, \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \% \\ \text { Change } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March } \\ 29, \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March } \\ 31, \\ 2007 \\ \hline \end{gathered}$ |  | $\%$ <br> Change | $\begin{gathered} \text { March } 29, \\ 2008 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March } \\ \text { 31, } \\ 2007 \\ \hline \end{gathered}$ |
| Boat | \$ | 637.8 | \$ | 699.0 | -9\% | \$ | (14.7) | \$ | 19.5 | NM | -2.3\% | 2.8\% |
| Marine Engine |  | 566.0 |  | 572.6 | -1\% |  | 30.9 |  | 34.7 | -11\% | 5.5\% | 6.1\% |
| Marine eliminations |  | (119.8) |  | (136.2) |  |  | - |  | - |  |  |  |
| Total Marine |  | 1,084.0 |  | 1,135.4 | -5\% |  | 16.2 |  | 54.2 | -70\% | 1.5\% | 4.8\% |
| Fitness |  | 149.2 |  | 145.0 | 3\% |  | 8.1 |  | 8.1 | 0\% | 5.4\% | 5.6\% |
| Bowling \& Billiards |  | 113.6 |  | 105.8 | 7\% |  | 0.9 |  | 8.3 | -89\% | 0.8\% | 7.8\% |
| Eliminations |  | - |  | (0.1) |  |  | - |  | - |  |  |  |
| Corp/Other |  | - |  | - |  |  | (14.9) |  | (17.6) | 15\% |  |  |
| Total | \$ | 1,346.8 |  | 1,386.1 | -3\% | \$ | 10.3 | \$ | 53.0 | -81\% | 0.8\% | 3.8\% |

(1) Operating earnings in the first quarter of 2008 include a $\$ 22.2$ million pretax restructuring charge, consisting of $\$ 13.8$ million in the Boat segment, $\$ 1.5$ million in the Marine Engine segment, $\$ 5.6$ million in the Bowling \& Billiards segment and $\$ 1.3$ million in Corp/Other. Operating earnings in the first quarter of 2007 include a $\$ 7.6$ million pretax restructuring charge, consisting of $\$ 4.8$ million in the Boat segment and $\$ 2.8$ million in the Marine Engine segment.

## Brunswick Corporation

Comparative Consolidated Condensed Balance Sheets
(in millions)


Liabilities and shareholders' equity

## Current liabilities

Short-term debt
Accounts payable
Accrued expenses
Current liabilities held for sale

## Current liabilities

Long-term debt
Other long-term liabilities
Long-term liabilities held for sale
Common shareholders' equity
Total liabilities and shareholders' equity

## Supplemental Information

Debt-to-capitalization rate
27.6\%
27.8\%
27.7\%

## Brunswick Corporation

## Comparative Condensed Consolidated Statements of Cash Flows

(in millions)
(unaudited)

|  | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 29, } \\ 2008 \end{gathered}$ | Revised March 31, $2007{ }^{(1)}$ |  |
| Cash flows from operating activities |  |  |  |
| Net earnings | 13.3 | \$ | 45.6 |
| Net earnings from discontinued operations | - |  | 11.3 |
| Net earnings from continuing operations | 13.3 |  | 34.3 |
| Depreciation and amortization | 44.3 |  | 41.0 |
| Changes in non-cash current assets and current liabilities | (136.6) |  | (132.2) |
| Impairment charges | 8.4 |  | - |
| Income taxes and other, net | (3.5) |  | 31.1 |
| Net cash used for operating activities of continuing operations | (74.1) |  | (25.8) |
| Net cash used for operating activities of discontinued operations | - |  | (22.6) |
| Net cash used for operating activities | (74.1) |  | (48.4) |

Cash flows from investing activities
Capital expenditures

| $\mathbf{( 2 8 . 3 )}$ | $(39.8)$ |  |
| ---: | ---: | ---: |
| - | $(0.1)$ |  |
| $\mathbf{( 4 . 1 )}$ | $(5.5)$ |  |
| $\mathbf{4 0 . 4}$ | - |  |
| $\mathbf{1 . 7}$ | 0.3 |  |
| $\mathbf{0 . 2}$ | 12.8 |  |
|  | $\mathbf{9 . 9}$ | $(32.3$ |
|  | 30.4 |  |
| $\mathbf{9 . 9}$ | $(1.9)$ |  |

## Cash flows from financing activities

Net issuances of commercial paper and other short-term debt


Free Cash Flow from Continuing Operations
Net cash used for operating activities of continuing operations
Net cash provided by (used for):
Capital expenditures
Proceeds from sale of property, plant and equipment
Proceeds from investment sale
Other, net
\$ (74.1) \$
Payments of long-term debt including current maturities
Stock repurchases
Stock options exercised
Net cash provided by (used for) financing activities of continuing operations
Net cash used for financing activities of discontinued operations
Net cash provided by (used for) financing activities

Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

Total free cash flow from continuing operations

|  | $\mathbf{( 2 8 . 3 )}$ |  | $(39.8)$ |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{1 . 7}$ |  | 0.3 |
|  | $\mathbf{4 0 . 4}$ |  | - |
|  | $\mathbf{0 . 2}$ |  | 12.8 |
|  | $\mathbf{( 6 0 . 1 )}$ | $\$$ | $(52.5)$ |
|  |  |  |  |

(1) The Company expanded its presentation of the consolidated statement of cash flows to include net earnings and net earnings from discontinued operations. Accordingly, the Company revised the quarterly 2007 consolidated statement of cash flows. Net cash flows from operating, investing and financing activities have not changed.

