FORM 8-K CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934<br>Date of report (Date of earliest event reported): July 26, 2007

## \&BRUNSWICK

## BRUNSWICK CORPORATION

(Exact Name of Registrant Specified in Charter)

## Delaware

(State or Other Jurisdiction of Incorporation)

001-01043
(Commission File
Number)

36-0848180
(I.R.S. Employer

Identification No.)

```
    1 N. Field Court
    Lake Forest, Illinois
    60045-4811
(Address of Principal Executive (Zip Code)
            Offices)
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            Registrant's telephone number, including area code: (847) 735-4700
            (Former Name or Former Address, if Changed Since Last Report)
    Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240, 14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240, 13e-4(c))

On July 26, 2007, Brunswick Corporation ("Brunswick") announced its financial results for the second quarter of 2007. The news release issued by Brunswick announcing its second quarter 2007 earnings is incorporated herein by reference and is included as Exhibit 99.1 to this Current Report on Form 8-K.

In the news release, Brunswick uses non-GAAP financial measures. For purposes of SEC Regulation G, a "non-GAAP financial measure" is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. Operating and statistical measures and certain ratios and other statistical measures are not non-GAAP financial measures. GAAP refers to generally accepted accounting principles in the United States.

Brunswick has used the financial measures that are included in the news release for several years, both in presenting its results to stockholders and the investment community and in its internal evaluation and management of its businesses. Brunswick's management believes that these measures (including those that are "non-GAAP financial measures") and the information they provide are useful to investors because they permit investors to view Brunswick's performance using the same tools that Brunswick uses and to better evaluate Brunswick's ongoing business performance. Brunswick's management believes that the non-GAAP financial measure "free cash flow" is also useful to investors because it is an indication of cash flow that may be available for investment in future growth initiatives. Brunswick defines free cash flow as cash flow from operating and investing activities (excluding cash used for acquisitions and investments) and excluding financing activities. In addition, Brunswick's management believes that presentation of diluted earnings from continuing operations per share for the three and six months ended June 30, 2007 and July 1, 2006, excluding nonrecurring tax benefits, provides a more meaningful comparison to prior results.

The information in this report and the exhibit attached hereto shall not be deemed to be "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.
(d) Exhibits:

## Exhibit No. Description of Exhibit

99.1 News Release, dated July 26, 2007, of Brunswick Corporation, announcing its second quarter 2007 earnings.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# BRUNSWICK CORPORATION 

Dated: July 26, 2007
By: /s/ ALAN L. LOWE
Name: Alan L. Lowe
Title: Vice President and Controller

## EXHIBIT INDEX:

## Exhibit No. Description of Exhibit

99.1

News Release, dated July 26, 2007, of Brunswick Corporation, announcing its second quarter 2007 earnings.

| Release: | IMMEDIATE |
| :--- | :--- |
| Contact: | Kathryn Chieger |
|  | Vice President - Corporate and Investor Relations |
| Phone: | $847-735-4612$ |

## BRUNSWICK REPORTS EPS OF $\$ 0.65$ FROM CONTINUING OPERATIONS IN SECOND QUARTER

LAKE FOREST, III., July 26, 2007 -- Brunswick Corporation (NYSE: BC) reported today net earnings from continuing operations of $\$ 0.65$ per diluted share for the second quarter of 2007 , compared with $\$ 0.99$ per diluted share for the year-ago second quarter. Net earnings from continuing operations for the second quarter of 2006 include a $\$ 0.06$ per diluted share benefit from tax-related items.
"We are pleased with our second quarter results given the increasingly difficult economic environment in which consumers are deferring expenditures for large ticket discretionary items, a factor affecting retail demand for marine products in the United States," said Brunswick Chairman and Chief Executive Officer Dustan E. McCoy. "Double-digit sales growth in marine products in non-U.S. markets, boat parts and accessories and commercial fitness equipment helped to offset a 10 percent decline in marine product sales in the United States."

## Second Quarter Results

For the quarter ended June 30, 2007, overall net sales decreased slightly to $\$ 1,522.9$ million, down from $\$ 1,543.1$ million a year earlier. Operating earnings declined to $\$ 89.3$ million compared with $\$ 138.2$ million in the year-ago quarter, and operating margins were 5.9 percent, down from 9.0 percent. Net earnings from continuing operations totaled $\$ 58.9$ million, or $\$ 0.65$ per diluted share, down from $\$ 94.5$ million, or $\$ 0.99$ per diluted share, for the second quarter of 2006 . In the second quarter of 2006 , the company recorded a tax benefit of $\$ 0.06$ per diluted share. Debt-to-total capital was 27.4 percent at quarter end as compared with 26.2 percent a year earlier, and cash totaled $\$ 278.8$ million.
"Lower wholesale unit shipments across our marine portfolio, coupled with lower fixed-cost absorption on reduced production and additional funds for retail and dealer promotional support were the primary drivers behind the reduction in operating earnings," McCoy said.

The company said that during the second quarter of 2007, it acquired 1.6 million shares of its common stock for $\$ 53.8$ million. Including stock purchases made subsequent to quarter end, 3.0 million shares have been acquired year-to-date for $\$ 100.3$ million. The company said it has approximately $\$ 266$ million remaining under a $\$ 500$ million repurchase authorization approved by its Board of Directors in 2006. Diluted shares outstanding averaged 91.0 million in the second quarter of 2007, down from 95.5 million for the second quarter of 2006.

## Discontinued Operations

For the second quarter of 2007, the company had net earnings from discontinued operations of $\$ 0.4$ million, or $\$ 0.00$ per diluted share, compared with a loss of $\$ 11.3$ million, or $\$ 0.12$ per diluted share, for the same period in 2006 . During the second quarter of 2006, the company announced its decision to sell substantially all of its Brunswick New Technologies (BNT) business unit.

Earlier this month, Brunswick announced it has essentially brought the disposition of the key BNT business units to a close with the sale of the BNT fleet management business unit to Navman Wireless Holdings L.P. Previously, Brunswick had sold the marine electronics portion of BNT to Navico International Ltd., while the personal navigation device business was purchased by MiTAC International Corporation.

## Boat Segment

The Brunswick Boat Group comprises the Boat segment and produces fiberglass and aluminum boats and marine parts and accessories, as well as offers dealer management systems. The Boat segment reported net sales for the second quarter of 2007 of $\$ 732.8$ million, down 5 percent from $\$ 769.7$ million in the second quarter of 2006. Operating earnings decreased to $\$ 19.3$ million from $\$ 53.1$ million reported in the second quarter of 2006, and operating margins were 2.6 percent, down from 6.9 percent.
"Our boat parts and accessories business and boat sales outside the United States were bright spots, each posting double-digit increases in the quarter. This was more than offset by the decline in boat sales in the U.S., where we continue to contend with a number of factors that have contributed to a challenging marine market. Higher interest rates, weak housing markets and higher prices for fuel, food and other essentials have continued to erode consumers' disposable income. Further, the depressed housing situation is most pronounced in Florida and California, which are two of the nation's largest boating markets," McCoy said. "To manage our pipeline inventories, we have reduced shipments to our dealers; however, fixed-cost absorption on lower production and higher promotional spending to spur demand have had an adverse effect on operating earnings."

## Marine Engine Segment

The Marine Engine segment, consisting of the Mercury Marine Group, reported net sales of $\$ 669.6$ million in the second quarter of 2007, slightly higher than the $\$ 668.5$ million in the year-ago quarter. Operating earnings in the second quarter decreased to $\$ 83.3$ million versus $\$ 94.7$ million, and operating margins declined to 12.4 percent from 14.2 percent for the same quarter in 2006.
"Higher segment sales of products outside of the United States, where we reported double-digit sales increases in all regions, helped to offset lower domestic outboard and sterndrive sales," McCoy said. "The adverse effect on operating earnings of fixed-cost absorption on lower production was somewhat offset by improved operating efficiencies resulting from restructuring and cost-reduction efforts."

## Fitness Segment

The Fitness segment is comprised of the Life Fitness Division, which manufactures and sells Life Fitness, Hammer Strength and ParaBody fitness equipment. Fitness segment sales increased 11 percent in the quarter to $\$ 144.0$ million, up from $\$ 129.7$ million in the year-ago quarter. Operating earnings for the quarter totaled $\$ 7.4$ million, flat from the second quarter of 2006 , and operating margins decreased 60 basis points to 5.1 percent from 5.7 percent a year ago.
"Sales of commercial equipment were up double digits in both the United States and in non-U.S. markets," McCoy explained. "Operating earnings were affected by higher research, development and marketing spending to support a completely new line of cardiovascular products being launched in the second half of the year."

## Bowling \& Billiards Segment

The Bowling \& Billiards segment is comprised of the Brunswick retail bowling centers; bowling equipment and products; and billiards, Air Hockey and foosball tables. Segment sales in the second quarter of 2007 totaled $\$ 103.2$ million, down 6 percent compared with $\$ 110.1$ million in the year-ago quarter. For the second quarter, the segment reported an operating loss of $\$ 2.7$ million versus operating earnings of $\$ 0.6$ million in the year-ago period.
"We continue to see higher sales from our bowling retail centers, especially at our new, larger Brunswick Zone XLs," McCoy explained. "Difficult market conditions for bowling products contributed to the quarterly loss for this segment. Further, slower-thananticipated ramp up of production at our bowling ball manufacturing plant in Mexico is also affecting the segment's results."

## Six-Month Results

For the six months ended June 30, 2007, the company had net sales of $\$ 2,909.0$ million, down 2 percent from $\$ 2,956.4$ million for the first half of 2006. Operating earnings totaled $\$ 142.3$ million for the first half of 2007, down from $\$ 236.4$ million for the corresponding period in 2006, and operating margins declined to 4.9 percent versus 8.0 percent a year ago. Net earnings from continuing operations for the first six months of 2007 were $\$ 93.2$ million, or $\$ 1.02$ per diluted share, down from $\$ 168.6$ million, or $\$ 1.76$ per diluted share, for the same period in 2006. Results include $\$ 0.02$ per diluted share and $\$ 0.19$ per diluted share of tax-related benefits in the first six months of 2007 and 2006, respectively.

## Discontinued Operations

For the first half of 2007, the company reported net earnings from discontinued operations of $\$ 0.13$ per diluted share, compared with a net loss of $\$ 0.19$ per diluted share for the same period in 2006. The improved performance in 2007 was largely attributable to gains on the sale of BNT business units in the first half of the year.

## Looking Ahead

"As we look at the second half of 2007, we continue to focus on managing our marine pipeline inventories," McCoy said. "At the end of the 2007 model year on June 30, we had 26 weeks of supply of boats, flat from a year ago, and 26 weeks of supply of engines, up 5 weeks from a year ago, in the pipeline. We did not have sufficient sell through at retail to bring pipelines down to acceptable levels for this time of the selling season, despite reducing production and wholesale shipments in the quarter. Therefore, we will be further reducing production through the 2008 model year. As a result, we estimate that for 2007, we will report net earnings per diluted share from continuing operations in the range of $\$ 1.20$ to $\$ 1.35$, as we announced last week."

## Forward-Looking Statements

Certain statements in this news release are forward looking as defined in the Private Securities Litigation Reform Act of 1995. These statements involve certain risks and uncertainties that may cause actual results to differ materially from expectations as of the date of this news release. These risks include, but are not limited to: the effect of (i) the amount of disposable income available to consumers for discretionary purchases, and (ii) the level of consumer confidence on the demand for marine, fitness, billiards and bowling equipment and products; the effect of higher product prices due to technology changes and added product features and components on consumer demand; the effect of competition from other leisure pursuits on the level of participation in boating, fitness, bowling and billiards activities; the effect of interest rates and fuel prices on demand for marine products; the ability to successfully manage pipeline inventories; the financial strength of dealers, distributors and independent boat builders; the ability to maintain mutually beneficial relationships with dealers, distributors and independent boat builders; the ability to maintain effective distribution and to develop alternative distribution channels without disrupting incumbent distribution partners; the ability to maintain market share, particularly in high-margin products; the success of new product introductions; the success of marketing and cost management programs; the ability to maintain product quality and service standards expected by customers; competitive pricing pressures; the ability to develop cost-effective product technologies that comply with regulatory requirements; the ability to transition and ramp up certain manufacturing operations within time and budgets allowed; the ability to successfully develop and distribute products differentiated for the global marketplace; shifts in currency exchange rates; adverse foreign economic conditions; the success of global sourcing and supply chain initiatives; the ability to obtain components and raw materials from suppliers; increased competition from Asian competitors; competition from new technologies; the ability to complete environmental remediation efforts and resolve claims and litigation at the cost estimated; the effect of weather conditions on demand for marine products and retail bowling center revenues; and the ability to successfully integrate acquisitions. Additional factors are included in the company's Annual Report on Form 10-K for 2006 and Quarterly Report on Form 10Q for the quarter ended March 31, 2007.

## About Brunswick

Headquartered in Lake Forest, Ill., Brunswick Corporation endeavors to instill "Genuine Ingenuity" $\hat{\text { in }}$ in all its leading consumer brands, including Mercury and Mariner outboard engines; Mercury MerCruiser sterndrives and inboard engines; MotorGuide trolling motors; Teignbridge propellers; MotoTron electronic controls; Albemarle, Arvor, Baja, Bayliner, Bermuda, Boston Whaler, Cabo Yachts, Crestliner, Harris, Hatteras, Kayot, Laguna, Lowe, Lund, Maxum, Meridian, Örnvik, Palmetto, Princecraft, Quicksilver, Savage, Sea Boss, Sea Pro, Sea Ray, Sealine, Triton, Trophy, Uttern and Valiant boats; Attwood marine parts and accessories; Land 'N'Sea, Kellogg Marine, Diversified Marine and Benrock parts and accessories distributors; IDS dealer management systems; Life Fitness, Hammer Strength and ParaBody fitness equipment; Brunswick bowling centers, equipment and consumer products; Brunswick billiards tables; and Dynamo, Tornado and Valley pool tables, Air Hockey and foosball tables. For more information, visit www.brunswick.com.

## Brunswick Corporation

## Comparative Consolidated Statements of Income

(in millions, except per share data)
(unaudited)

|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2007 |  | $\begin{gathered} \hline \text { July } 1, \\ 2006 \\ \hline \end{gathered}$ |  | \% Change |
| Net sales | \$ | 1,522.9 | \$ | 1,543.1 | -1\% |
| Cost of sales |  | 1,190.6 |  | 1,188.3 | 0\% |
| Selling, general and administrative expense |  | 207.3 |  | 182.6 | 14\% |
| Research and development expense |  | 35.7 |  | 34.0 | 5\% |
| Operating earnings |  | 89.3 |  | 138.2 | -35\% |
| Equity earnings |  | 7.1 |  | 6.6 | 8\% |
| Other income (expense), net |  | 0.2 |  | (2.6) | NM |
| Earnings before interest and income taxes |  | 96.6 |  | 142.2 | -32\% |
| Interest expense |  | (13.3) |  | (14.2) | -6\% |
| Interest income |  | 1.9 |  | 2.5 | -24\% |
| Earnings before income taxes |  | 85.2 |  | 130.5 | -35\% |
| Income tax provision |  | 26.3 |  | 36.0 |  |
| Net earnings from continuing operations |  | 58.9 |  | 94.5 | -38\% |
| Discontinued operations: |  |  |  |  |  |
| Earnings (loss) from discontinued operations, net of tax |  | 0.6 |  | (11.3) | NM |
| Gain (loss) on disposal of discontinued operations, net of tax |  | (0.2) |  | - |  |
| Net earnings (loss) from discontinued operations |  | 0.4 |  | (11.3) | NM |
| Net earnings | \$ | 59.3 | \$ | 83.2 | -29\% |
| Earnings per common share: |  |  |  |  |  |
| Basic |  |  |  |  |  |
| Net earnings from continuing operations | \$ | 0.65 | \$ | 1.00 | -35\% |
| Earnings (loss) from discontinued operations, net of tax |  | - |  | (0.12) | NM |
| Gain (loss) on disposal of discontinued operations, net of tax |  | - |  | - |  |
| Net earnings | \$ | 0.65 | \$ | 0.88 | -26\% |
| Diluted |  |  |  |  |  |
| Net earnings from continuing operations | \$ | 0.65 | \$ | 0.99 | -34\% |
| Earnings (loss) from discontinued operations, net of tax |  | - |  | (0.12) | NM |
| Gain (loss) on disposal of discontinued operations, net of tax |  | - |  | - |  |
| Net earnings | \$ | 0.65 | \$ | 0.87 | -25\% |
| Weighted average number of shares used for computation of: |  |  |  |  |  |
| Basic earnings per share |  | 90.5 |  | 94.7 | -4\% |
| Diluted earnings per share |  | 91.0 |  | 95.5 | -5\% |
| Effective tax rate ${ }^{(1)}$ |  | 30.9\% |  | 27.6\% |  |
| Supplemental earnings per common share information |  |  |  |  |  |
| Diluted net earnings from continuing operations | \$ | 0.65 | \$ | 0.99 | -34\% |
| Non-recurring tax benefits ${ }^{(1)}$ |  | - |  | (0.06) | NM |
| Diluted net earnings from continuing operations, as adjusted | \$ | 0.65 | \$ | 0.93 | -30\% |

(1) The increase in the effective tax rate for the second quarter of 2007 was primarily due to lower non-recurring tax benefits compared with the second quarter of 2006.

## Brunswick Corporation

## Comparative Consolidated Statements of Income

(in millions, except per share data)
(unaudited)

|  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2007 \\ \hline \end{gathered}$ |  | July 1, 2006 |  | \% Change |
| Net sales | \$ | 2,909.0 | \$ | 2,956.4 | -2\% |
| Cost of sales |  | 2,280.3 |  | 2,288.2 | 0\% |
| Selling, general and administrative expense |  | 417.2 |  | 367.3 | 14\% |
| Research and development expense |  | 69.2 |  | 64.5 | 7\% |
| Operating earnings |  | 142.3 |  | 236.4 | -40\% |
| Equity earnings |  | 13.4 |  | 11.8 | 14\% |
| Other expense, net |  | (0.2) |  | (2.7) | 93\% |
| Earnings before interest and income taxes |  | 155.5 |  | 245.5 | -37\% |
| Interest expense |  | (26.9) |  | (27.8) | -3\% |
| Interest income |  | 3.7 |  | 5.4 | -31\% |
| Earnings before income taxes |  | 132.3 |  | 223.1 | -41\% |
| Income tax provision |  | 39.1 |  | 54.5 |  |
| Net earnings from continuing operations |  | 93.2 |  | 168.6 | -45\% |
| Discontinued operations: |  |  |  |  |  |
| Earnings (loss) from discontinued operations, net of tax |  | 4.0 |  | (18.0) | NM |
| Gain (loss) on disposal of discontinued operations, net of tax |  | 7.7 |  | - |  |
| Net earnings (loss) from discontinued operations |  | 11.7 |  | (18.0) | NM |
| Net earnings | \$ | 104.9 | \$ | 150.6 | -30\% |
| Earnings per common share: |  |  |  |  |  |
| Basic |  |  |  |  |  |
| Net earnings from continuing operations | \$ | 1.02 | \$ | 1.77 | -42\% |
| Earnings (loss) from discontinued operations, net of tax |  | 0.04 |  | (0.19) | NM |
| Gain (loss) on disposal of discontinued operations, net of tax |  | 0.09 |  | - |  |
| Net earnings | \$ | 1.15 | \$ | 1.58 | -27\% |
| Diluted |  |  |  |  |  |
| Net earnings from continuing operations | \$ | 1.02 | \$ | 1.76 | -42\% |
| Earnings (loss) from discontinued operations, net of tax |  | 0.04 |  | (0.19) | NM |
| Gain (loss) on disposal of discontinued operations, net of tax |  | 0.09 |  | - |  |
| Net earnings | \$ | 1.15 | \$ | 1.57 | -27\% |
| Weighted average number of shares used for computation of: |  |  |  |  |  |
| Basic earnings per share |  | 91.0 |  | 95.2 | -4\% |
| Diluted earnings per share |  | 91.5 |  | 96.1 | -5\% |
| Effective tax rate ${ }^{(1)}$ |  | 29.6\% |  | 24.4\% |  |
| Supplemental earnings per common share information |  |  |  |  |  |
| Diluted net earnings from continuing operations | \$ | 1.02 | \$ | 1.76 | -42\% |
| Non-recurring tax benefits ${ }^{(1)}$ |  | (0.02) |  | (0.19) | NM |
| Diluted net earnings from continuing operations, as adjusted | \$ | 1.00 | \$ | 1.57 | -36\% |

(1) The increase in the effective tax rate for the first half of 2007 was primarily due to lower non-recurring tax benefits compared with the first half of 2006.

Brunswick Corporation
Selected Financial Information
(in millions)
(unaudited)

## Segment Information

|  | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales |  |  |  |  | Operating Earnings |  |  |  |  | Operating Margin |  |
|  |  | $\begin{aligned} & \hline \text { une 30, } \\ & 2007 \end{aligned}$ | $\begin{gathered} \text { July 1, } \\ 2006 \end{gathered}$ |  | \% Change | June 30,$2007$ |  | $\begin{gathered} \hline \text { July 1, } \\ 2006 \\ \hline \end{gathered}$ |  | $\%$ Change | $\begin{gathered} \hline \text { June 30, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { July 1, } \\ 2006 \end{gathered}$ |
| Boat | \$ | 732.8 | \$ | 769.7 | -5\% | \$ | 19.3 | \$ | 53.1 | -64\% | 2.6\% | 6.9\% |
| Marine Engine |  | 669.6 |  | 668.5 | 0\% |  | 83.3 |  | 94.7 | -12\% | 12.4\% | 14.2\% |
| Marine eliminations |  | (126.7) |  | (134.9) |  |  | - |  | - |  |  |  |
| Total Marine |  | 1,275.7 |  | 1,303.3 | -2\% |  | 102.6 |  | 147.8 | -31\% | 8.0\% | 11.3\% |
| Fitness |  | 144.0 |  | 129.7 | 11\% |  | 7.4 |  | 7.4 | 0\% | 5.1\% | 5.7\% |
| Bowling \& Billiards |  | 103.2 |  | 110.1 | -6\% |  | (2.7) |  | 0.6 | NM | -2.6\% | 0.5\% |
| Eliminations |  | - |  | - |  |  | - |  | - |  |  |  |
| Corp/Other |  | - |  | - |  |  | (18.0) |  | (17.6) | -2\% |  |  |
| Total | \$ | 1,522.9 | \$ | 1,543.1 | -1\% | \$ | 89.3 | \$ | 138.2 | -35\% | 5.9\% | 9.0\% |


|  | Six Months Ended |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales |  |  |  |  | Operating Earnings |  |  |  |  | Operating Margin |  |
|  |  | $\begin{aligned} & \hline \text { une 30, } \\ & 2007 \end{aligned}$ |  | $\begin{aligned} & \hline \text { July 1, } \\ & 2006 \end{aligned}$ | $\begin{gathered} \% \\ \text { Change } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { July 1, } \\ 2006 \\ \hline \end{gathered}$ |  | \% Change | $\begin{gathered} \hline \text { June 30, } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { July 1, } \\ 2006 \\ \hline \end{gathered}$ |
| Boat | \$ | 1,431.8 | \$ | 1,520.7 | -6\% | \$ | 38.8 | \$ | 101.5 | -62\% | 2.7\% | 6.7\% |
| Marine Engine |  | 1,242.2 |  | 1,223.5 | 2\% |  | 118.0 |  | 139.6 | -15\% | 9.5\% | 11.4\% |
| Marine eliminations |  | (262.9) |  | (276.2) |  |  | - |  | - |  |  |  |
| Total Marine |  | 2,411.1 |  | 2,468.0 | -2\% |  | 156.8 |  | 241.1 | -35\% | 6.5\% | 9.8\% |
| Fitness |  | 289.0 |  | 263.7 | 10\% |  | 15.5 |  | 16.3 | -5\% | 5.4\% | 6.2\% |
| Bowling \& Billiards Eliminations |  | $\begin{array}{r} 209.0 \\ (0.1) \end{array}$ |  | $\begin{gathered} 224.8 \\ (0.1) \end{gathered}$ | -7\% |  | 5.6 |  | 13.4 | -58\% | 2.7\% | 6.0\% |
| Corp/Other |  | - |  | - |  |  | (35.6) |  | (34.4) | -3\% |  |  |
| Total | \$ | 2,909.0 | \$ | 2,956.4 | -2\% | \$ | 142.3 | \$ | 236.4 | -40\% | 4.9\% | 8.0\% |

## Brunswick Corporation

Comparative Condensed Consolidated Balance Sheets
(in millions)


Liabilities and shareholders' equity
Current liabilities
Short-term debt
Accounts payable
Accrued expenses
Current liabilities held for sale
Current liabilities
Long-term debt
Other long-term liabilities
Long-term liabilities held for sale
Common shareholders' equity
Total liabilities and shareholders' equity

| \$ | 0.4 | \$ | 0.7 | \$ | 1.0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 414.6 |  | 448.6 |  | 406.5 |
|  | 847.1 |  | 748.9 |  | 786.7 |
|  | 19.4 |  | 95.0 |  | 64.9 |
| 1,281.5 |  |  | 1,293.2 |  | 1,259.1 |
| \$ | 724.8 |  | 725.7 |  | 722.6 |
|  | 544.1 |  | 550.9 |  | 601.4 |
|  | 10.7 |  | 8.7 |  | 6.8 |
|  | 1,922.0 |  | 1,871.8 |  | 2,043.5 |
| \$ | 4,483.1 | \$ | 4,450.3 | \$ | 4,633.4 |

## Supplemental information

Debt-to-capitalization rate

## Brunswick Corporation

Comparative Condensed Consolidated Statements of Cash Flows
(in millions)
(unaudited)

|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & \hline \text { Onn7 } \end{aligned}$ |  | $\begin{gathered} \hline \text { July 1, } \\ 2006 \\ \hline \end{gathered}$ |  |
| Cash flows from operating activities |  |  |  |  |
| Net earnings from continuing operations | \$ | 93.2 | \$ | 168.6 |
| Depreciation and amortization |  | 84.8 |  | 81.7 |
| Changes in noncash current assets and current liabilities |  | (100.3) |  | (150.9) |
| Income taxes and other, net |  | 56.8 |  | 27.0 |
| Net cash provided by operating activities of continuing operations |  | 134.5 |  | 126.4 |
| Net cash used for operating activities of discontinued operations |  | (26.8) |  | (32.7) |
| Net cash provided by operating activities |  | 107.7 |  | 93.7 |
| Cash flows from investing activities |  |  |  |  |
| Capital expenditures |  | (82.5) |  | (97.3) |
| Acquisitions of businesses, net of cash acquired |  | (1.6) |  | (74.0) |
| Investments |  | 4.5 |  | 2.7 |
| Proceeds from the sale of property, plant and equipment |  | 1.6 |  | 5.4 |
| Other, net |  | 12.4 |  | - |
| Net cash used for investing activities of continuing operations |  | (65.6) |  | (163.2) |
| Net cash provided by (used for) investing activities of discontinued operations |  | 30.2 |  | (3.5) |
| Net cash used for investing activities |  | (35.4) |  | (166.7) |
| Cash flows from financing activities |  |  |  |  |
| Net issuances (repayments) of commercial paper and other short-term debt |  | - |  | 0.4 |
| Payments of long-term debt including current maturities |  | (0.5) |  | (0.6) |
| Stock repurchases |  | (87.2) |  | (117.3) |
| Stock options exercised |  | 10.8 |  | 13.4 |
| Net cash used for financing activities of continuing operations |  | (76.9) |  | (104.1) |
| Net cash used for financing activities of discontinued operations |  | - |  |  |
| Net cash used for financing activities |  | (76.9) |  | (104.1) |
| Net decrease in cash and cash equivalents |  | (4.6) |  | (177.1) |
| Cash and cash equivalents at beginning of period |  | 283.4 |  | 487.7 |
| Cash and cash equivalents at end of period | \$ | 278.8 | \$ | 310.6 |
| Free cash flow from continuing operations |  |  |  |  |
| Net cash provided by operating activities of continuing operations | \$ | 134.5 | \$ | 126.4 |
| Net cash provided by (used for): |  |  |  |  |
| Capital expenditures |  | (82.5) |  | (97.3) |
| Proceeds from the sale of property, plant and equipment |  | 1.6 |  | 5.4 |
| Other, net |  | 12.4 |  | - |
| Free cash flow from continuing operations | \$ | 66.0 | \$ | 34.5 |

